

The Times Are They A-Changin'?

Tracking Sovereign Wealth Funds' Sustainable Investing¹

Bernardo Bortolotti, SIL, Bocconi University, and TIL, NYUAD
Giacomo Loss, SIL, Bocconi University, and TIL, NYUAD
Robert W. van Zwieten, Asian Institute of Management, and TIL, NYUAD

Abstract

This paper analyzes the orientation towards sustainable investment by global SWFs over the last two decades using a newly created database of listed and unlisted targets. Our data analysis reveals that over the last five years there has been a noticeable uptick in SDG investing by SWFs. From 2018 onwards, we see momentum building in climate and energy, especially in terms of deal value. We also see agriculture come to the fore in 2020, and to a lesser degree, investments in education, as the SWFs appear to slowly but surely extend their investment remit into other long-term investment themes. The paper also provides preliminary evidence about the drivers of sovereign sustainable investment, showing that the presence of explicit ESG policies in place favors capital deployment aligned with SDGs. Finally, the paper studies the ESG performance of a sub-sample of listed firms finding a significant deterioration in the governance pillar, a result broadly consistent with previous research on the agency costs of sovereign ownership.

Keywords: Sovereign Wealth Funds, Sustainable Development Goals, ESG

JEL codes: G23, G34, O01

1 – Introduction

With portfolios worth more than USD 10 trillion, SWFs are a prominent and fast-growing class of institutional investors. Given the sheer size of their assets, sovereign wealth funds can move the needle in achieving UN Sustainable Development Goals (SDGs) and bridge the huge financing gap developing countries face.² Furthermore, state sponsorship legitimizes them to address market failures in their investment strategies, accounting for externalities, and investing in public goods. The intergenerational nature of SWF's business places them in a better position to assess the materiality of long-term risks, such as climate change, to their portfolios. At the same time, as universal owners with large stakes in companies across a huge range of sectors and markets, SWFs are uniquely placed to drive the transition across the investment cycle through active and responsible ownership.

¹ We thank Omrane Guedhami (the editor) and two anonymous referees for their constructive criticism and suggestions. We also thank David Crofts, Veljko Fotak, Peter Lejre, Antonio Ribeiro, Franziska Zimmermann, and the participants in the 2022 AUS Conference *The evolving role of sovereign wealth funds: issues and challenges* for useful comments. Oliviero Bertoni, Federico Bindi, Thomas Leung, Coralie Vachon-Cnockaert, Yi Da (Edwin) Tsai, and Bruce Wen provided excellent research assistance. The usual disclaimer applies.

² This gap has been growing. The shortfall in financing for the SDGs has been exacerbated by the COVID-19 pandemic and its socio-economic impact in developing countries. The OECD's 2020 Global Outlook on Financing for Sustainable Development projected that developing countries could face an additional shortfall of \$1.7 trillion in financing in 2020. This would grow the existing annual financing gap of \$2.5 trillion to an annual SDG financing gap of \$4.2 trillion.

Yet, SWFs are often referred to as “sustainability laggards”, and their participation in the responsible investing movement has been claimed to be lackluster relative to other institutional investors and private-sector counterparts. According to a recent survey, only 13% of SWF interviewed had published a sustainability report in 2019, while the share of pension funds doing so is 31% (UNCTAD, 2020). Another survey on global asset owners shows that SWFs record the highest percentage (52%) of respondents declaring that they do not include ESG in their investment approach (Hentov, 2019). Turning to specific global challenges, most SWFs agree that climate change will affect economic growth and financial return, but 60% of respondents declare they are not taking climate-related risks and opportunities into consideration in the investment process in any systematic way (IFSWF, 2020).

In this large and heterogeneous group, Norway’s GPF, the largest savings SWF around the world, with a portfolio of USD 1.3 trillion entirely invested abroad, has been a frontrunner in responsible investing. The fund has pioneered negative screening, a process that excludes stocks in sectors conflicting with the fund’s strict ethical standards and divests companies caught, for example, in human rights violations or causing severe environmental damage. Within the same echelon of savings funds, the New Zealand Superannuation Fund is recognized as a global leader among institutional investors for having developed one of the most sophisticated strategies for combating climate change.

But the above-mentioned cases are notable exceptions. SWFs are generally portrayed as isolated institutions, shielded from the external pressure to change investment policies and deliver on the SDGs. Asked whether their boards and beneficiaries ask about such issues, only 38% SWFs say that they do, compared to around two-thirds of central banks, foundations, and endowments, and just over half of pension funds who take environmental sustainability into consideration (Hentov, 2019).

Over and above this anecdotal evidence, this paper aims to set the record straight about sustainable investment by global SWFs, by providing updated and comprehensive data about their deal-making in this space. We track two decades of SDG investments by SWFs, adopting UNEP’s broad definition of “sustainability”, which contains both environmental and economic inclusivity dimensions, and labeling SWF deals as sustainable (SDG) when they are executed in the sectors aligned with the IRIS+ taxonomy, a standard reference in the field.³

The data show that indeed SWF did not engage deeply in making sustainable investments, even if a trend is picking up since 2017. The sectoral distribution shows an impressive concentration in healthcare, and an even allocation among main target developed economies, while within emerging countries Southern Asia sticks out as the primary target due to the impressive activity of Singaporean funds. Sadly, Africa, the continent starving for this type of capital, is still under the SWFs’ radar.

While the paper remains mainly descriptive, we also try to study empirically the determinants of SWF sustainable investing, by testing competing theories of the drivers of ESG considerations in

³ The IRIS+ taxonomy has been developed by the Global Impact Investing Network (GIIN). See <https://iris.thegiin.org/document/iris-thematic-taxonomy/>

investment decisions. We find that political factors or SWF type in terms of developmental orientation do not seem to matter, while stronger ESG policies in place are conducive to more sustainable investments by SWFs.

We also ask the question as to whether SWFs' investment leads to an improvement in the ESG performance of the target firms. By analyzing a subsample of listed firms, we discover that, on the contrary, the ESG scores of investee firms tend to progressively deteriorate in the post-acquisition period. By investigating the individual pillars of ESG performance, we find that most of the decline is concentrated in the governance dimension, while environmental and social performance is barely affected. This descriptive analysis does not allow drawing any causal relation between SWF investment and the ESG outcomes of target firms. However, these findings are broadly consistent with the view that SWFs could negatively affect corporate governance by adopting a passive stance creating agency costs (Chen et al., 2020a; Bortolotti et al., 2015).

This paper is closely related to the growing literature on the Environmental, Social and Governance (ESG) investing by SWFs. Lian & Renneboog (2020) study whether ESG considerations affect their investment decisions in a large sample of global publicly listed corporations. They find that the level of past ESG performance and as well as recent ESG score improvement are strong predictors of SWFs' decision to take ownership stakes in listed companies. More specifically, results are driven by the SWF funds that do have ESG policy in place and are most transparent, and by SWF originating from developed countries and countries with civil law origins. In a similar vein, Dai et al. (2022) show that controlling for firm characteristics, SWFs are more likely to invest in a US listed company with higher Kinder, Lydenburg, & Domini (KLD) scores, a widely used ESG measure. Chen et al. (2022) analyze Chinese public equity markets and show that ESG factors positively and significantly help attract SWF investments in listed firms. Vasudeva et al. (2018) analyze signaling effect of socially responsible investments of Norway's Government Pension Fund Global (GPF), the largest SWF around the world. The authors show that GPF's screening ability of one country's institutional quality unlocks international investment by conational firms. Indeed, internationalizing companies from Norway and Sweden are more likely to take larger equity commitments in firms headquartered in host countries where Norway's SWF holds larger investment.

We contribute to this literature by providing new evidence on the determinants of SWF total investments, considering the very large realm of unlisted companies as well. In fact, private markets account for the overwhelming majority of direct equity investments by SWFs, including unlisted firms, real estate, and infrastructure investments. With listed assets representing less than 20 percent of total SWF investments, previous analyses offer only a partial – albeit important – view of sustainable investments by SWFs. One important exception is the analysis by Andonov et al. (2021) on the determinants of infrastructure investment in closed-end funds. The paper shows that public institutional investors, including SWFs, invest significantly more in infrastructure funds, and that ESG preferences and regulations explain a sizable share of their increased allocation. By considering all asset classes in

the equity space, we claim that our paper provides a more comprehensive – albeit mainly descriptive – account of sustainable investing by SWFs.

A few papers have investigated the effect of SWF investment on the subsequent ESG performance of target firms. In an empirical test on the oil and automobile industry, Lian & Renneboog (2020) do not find evidence that SWF ownership increases the ESG performance of the firms belonging to the industries concerned, even if SWFs do select companies with better ESG performance. Chen et al. (2022b) analyze the impact of SWFs' cross-border equity acquisitions on targets' corporate governance and the role the institutional environment of SWF countries plays in shaping this impact. They find that small stakes acquired by SWFs contribute to deteriorating the target firms' corporate governance. This negative impact is stronger for weakly governed firms and those located in jurisdictions with weak shareholder protection. We also contribute to this stream of research by corroborating the view about the negative impact using different ESG performance data.

2 - Theoretical framework

As state-sponsored investors, in principle SWFs are ideally placed to embrace sustainable investment. Due to the sheer size of their assets and long-term investment horizon, SWFs have the potential to catalyze change with regard to eliminating pollution, improving working conditions, pursuing gender equality, and promoting corporate governance (Liang & Renneboog, 2020; Wurster & Schlosser, 2021). However, SWFs are a very heterogeneous group, composed of institutions with different mandates stretching from fiscal revenues stabilization and inter-generational savings to national economic development. Within the category usually labeled Strategic Investment Funds (SIF), we find many examples of funds with a strong focus on sustainable development by adopting a “double bottom line” approach, targeting financial return and socio-economic impact. A standard setter in this space is the Irish Strategic Investment Fund, but virtually all African SWFs, despite their smaller scale when compared with their global peers, have missions aligned with delivering on SDGs, focusing on sectors such as food and water security, energy generation, healthcare and digitalization, that will have a material impact on their citizens' lives (IFSWF, 2021). These considerations allow us to state our first theoretical hypothesis.

Hypothesis 1. *Strategic SWFs, or funds with a developmental mandate should engage more in sustainable investment relative to savings and stabilization funds, typically more oriented towards financial returns.*

SWF commitment to sustainable investing could also be affected by political considerations. If one looks at the recent history of SWFs, the largest institutions have successfully built their reputation as purely financial players and assuaged the recipient countries' concerns that they were pursuing a

political agenda in their investments abroad (Kotter & Lel, 2011). This strategy was enshrined in the Santiago Principles, drafted in 2008 to promote transparency, good governance, accountability, and prudent investment practices, and signed by an increasing number of SWFs over the last decade (IFSWF, 2018). At a closer look, SDGs are ultimately global policy goals, and any shift from conventional to sustainable investment would make SWF look more “political”, blurring the boundaries between government activity and sovereign investment that have been laboriously built over the years.⁴ These issues have more practical implications than one might think. They have spiced up the last national elections in Norway, where a debate was ignited over concerns about the political use of the fund in the pursuit of global challenges such as climate change.⁵ SWFs tend to adhere more strictly to their fiduciary duty and avoid venturing out into deals (such as sustainable investments) that would make them appear politically motivated. This risk could be mitigated by governance arrangements that foster a higher degree of managerial independence from the funds’ political sponsors (Bortolotti et al., 2019). This leads to our second hypothesis.

Hypothesis 2. *Politically independent SWFs and funds with a stronger governance framework should engage more in sustainable investment, especially abroad.*

The observed sustainable investments can be affected by the presence of an explicit ESG policy at the fund level, as SWFs may or may not state to incorporate ESG considerations in their investment decisions. Indeed, Lian & Renneboog (2021) find that about half of the 24 SWFs included in their study formally disclose their ESG policies in their annual statements, which are related to higher value-weighted ESG ratings of the public equity portion of their portfolios. According to UNCTAD (2020), out of the 30 largest SWFs, only 4 funds – i.e. Australian Future Fund, Samruk-Kazyna of Kazakhstan, New Zealand Superannuation Fund (NZSF, New Zealand) and Singapore’s Temasek – report a meaningful ESG integration in their investment strategy. Nevertheless, since the announcement of UN SDGs in 2015 and the global spread of ESG investing, many countries have mobilized their SWFs to support the delivery of these goals, and the number of SWFs with explicit ESG policies has grown significantly (Lopez, 2021). From these observations, we can state our third hypothesis.

Hypothesis 3. *SWFs with an explicit ESG policy in place should engage more in sustainable investing.*

⁴ In a recent survey, asked whether the legislation governing their mandate limits their ability to further consider ESG factors, 30% of SWF responded positively (Invesco, 2021).

⁵ Climate goals expose dilemma for wealth funds, *Financial Times*, October 27, 2021

Finally, the literature on state ownership of firms has established that government control is a double-edged sword for the aggregate ESG performance of target companies (Megginson & Fotak, 2015). On the one hand, governments are long-term, patient shareholders, with multi-generational investment horizons, and a greater propensity to finance activities that generate social and environmental returns (Arrow, 1962). More specifically, being SWFs universal owners, namely institutional investors with large, diversified portfolios, they are willing to internalize global externalities such as climate change or income inequality in their investment decisions (Monks & Minnon, 1995). On the other hand, SWF ownership might weaken managerial incentives and corporate governance. SWFs tend to be passive investors, seldom involved in the monitoring of management and therefore failing to provide the traditional benefits of institutional investors (Kotter & Lel, 2011; Boubakri et al. 2018). More specifically, Boubakri et al. (2019) have shown that privatized firms tend on average to be more socially responsible than private listed firms. However, a trade-off arises between the sustainability orientation and profit maximization resulting in a nonlinear relationship between state ownership and CSR intensity. Indeed, partially privatized companies under tight government control are more socially responsible than companies with lower residual stakes. As on average SWF tend to acquire minority stakes, we posit that investee companies would not become more socially responsible after the investment.

Aggregate ESG scores lumping together the E, S, and G pillars would not allow capturing the sustainability trade-offs identified above. We thus split them in their individual components, and this leads to our last hypothesis.

Hypothesis 4a. *The environmental (E) and social (S) performance of SWF targets should not improve post-investment.*

Hypothesis 4b. *The governance (G) performance of SWF targets should deteriorate post-investment.*

2 – Data

The sample of the SWF investments originates from the SWF Global Transaction Database built by the Sovereign Investment Lab at Bocconi University and comprises 3,565 investment transactions made by 42⁶ tracked SWFs or by their investment vehicles from 2000 to 2020, for a total aggregated deal value of USD 1,009 billion. The data include investments in listed and unlisted equity, real estate and real estate funds, private equity and open-ended investment funds, platforms, and joint ventures in which an SWF (either directly or through their financial arms) is an investor. Data collection was

⁶ The list of SWFs that are officially tracked stems from the SWF definition by Bocconi's Sovereign Investment Lab. (see Bortolotti et al., 2015)

performed both with centralized sources (Zephyr, Refinitiv, Preqin, S&P Capital IQ, Bloomberg) and by manually collecting information from publicly available sources such as newspaper articles.

Our sources report equity transactions for 33 of the 42 tracked funds. However, the SWFs included in this analysis represent 96 percent of the total assets under management of the SIL universe, which is worth USD 6.3 trillion. Furthermore, we have cross-checked the SIL database with the one created by the International Forum of Sovereign Wealth Funds (IFSWF) including transactions since year 2015. In the period where the two databases overlap (2015-2020), SIL reports 40 percent of IFSWF deals, accounting for 89 percent of deal value. From this preliminary analysis, we conclude that the SIL database provides comprehensive and - to the best of our knowledge - unique coverage of large-scale transactions executed by major SWFs over the last two decades. The sustainability dimension pertains to the core business of the investee company: each company reported in the database was manually classified based on its main field of activity according to categories and themes modeled on the IRIS+ taxonomy. Reclassification was based on information contained in the news articles related to the transaction and publicly available information on the investee company at the time of the SWF's investment.

Each investee company was classified according to categories and themes ("subcategories") based on the IRIS+ taxonomy:

[Insert Table 1]

The category "Non-SDG" was added to the original IRIS+ taxonomy in order to account for investee companies in the database whose core activities did not fit with any of the IRIS+ categories. For 51 companies (for a total deal value of USD 11.8 billion) it was not possible to find information to characterize their sustainability profile, and therefore we treat them separately as cases with missing data. If more than one IRIS category could be applied to a certain investee company, the one which fitted the largest share of the investee company's core activities best (according to the information found) was adopted.

A few caveats are in order. First, the focus of this report is SWF investments with a sustainability profile. This subset of transactions presents a very skewed distribution with respect to deal value: 10 investee companies account for more than 47% of total sustainable deal value recorded in the database. This may lead in some instances to incorrect conclusions, because the significant weight of certain categories would be driven not by a robust underlying trend, but instead by few large deals. As a remedy, for most of the analyses presented in this report, the "winsorization" method popular in economic and financial literature was applied to the variable "deal value": the top and bottom 1% of the data was removed in order to exclude the largest and smallest outliers. In the top 1% of sustainable deals, four transactions were excluded: Qatar Railways Development Company (18% of total sustainable deal value), Bayer AG (5%), Nestle Skin Health SA (4.6%) and Allergan Plc (4%).

The sustainability classification of investee companies was performed following the detailed guidelines of IRIS+. Being a manual classification based on publicly available sources, a certain degree of subjectivity in the classification process was unavoidable. Some examples of borderline cases are:

- nuclear energy and natural gas: companies operating in these fields were not considered sustainable investments despite the important role they play in the transition from oil and carbon to more renewable sources of energy (natural gas is still a fossil fuel and nuclear energy is in many countries not socially accepted);
- telecom investments are generally considered sustainable investments: we tried to find out if the investment was done in underserved communities even if the definition of an underserved community might be challenging. In many emerging markets telecom investments have generally led to vastly positive developmental outcomes in terms of financial inclusion, mobile money applications, jobs, and generally beneficial innovation;
- “Social innovation” companies (those who promise to change the life of millions with artificial intelligence and the like) were not considered sustainable investments per se, unless there was a clear and proven connection with one of the IRIS+ categories.

Out of the total 3,565 transactions recorded in our database, we were able to flag 564 transactions representing a total of USD 73.5 billion of aggregated transaction value as ‘sustainable (SDG) investments’. This represented 16% of the total deal count and 7% of the total deal value of the SWF transactions. The distribution of deal value within SDG investments is skewed (even after performing winsorization, as described in the previous section) but this is simply a function of the highly heterogeneous nature of the SWF community, with a considerable diversity in mandates, as mentioned in the introduction.

[Insert Table 2]

Given a possible subjectivity in IRIS+ classification, we try to test how our taxonomy compares with conventional ESG scores.

As recently documented by Berg et al. (2022), the correlation among prominent agencies’ ESG ratings is on average quite low, and this ambiguity around the consistency of ratings has created acute challenges for investors and researchers alike. A new approach has been taken by RepRisk, a leading ESG data vendor translating big data into ESG risk metrics using artificial intelligence and machine learning. RepRisk systematically screens daily news over 100,000 public sources in 23 languages, including newspapers, social media, government bodies, regulators, and other public sources. The RepRisk ESG Risk Platform identifies adverse ESG incidents and evaluates material ESG risks for 180,000+ public and private companies and 45,000+ infrastructure projects on a rule basis. RepRisk’s research scope covers 28 ESG issues under international standards, namely the World Bank Group Environmental, Health, and Safety (EHS) Guidelines, the IFC Performance Standards, the Equator

Principles, and the OECD Guidelines for Multinational Enterprises. RepRisk also maps its data into international ESG and regulatory frameworks, such as 17 Sustainable Development Goals (SDGs), ten principles of the UN Global Compact, the SASB Materiality Map, and others. The aggregate RepRisk score and its sub-scores on E, S, and G have been published on a monthly basis since 2007. The score for each target firm at each recorded point in time ranges from 0 (no risk) to 100 (maximum risk). For each value of the score, the relative weight of each of the sub-components E, S, G is provided. We employed for the analysis the total RepRisk score and estimated a score for each of the individual components simply by multiplying the total RepRisk score for each of the weights of the components E, S, G, respectively.

We found 255 of the 2,989 target companies included in our database in the RepRisk platform. 30 (12 percent) are classified as SDG investments, and they are all listed companies. Table 3 reports the average RepRisk scores in the 17 IRIS+ sectors and some descriptive statistics. Health is by far the sector which accounts for the largest number of deals and exhibits the second lowest average value for the RepRisk score (9.5) among the IRIS+ categories listed. Infrastructure and Energy follow suit on a lower scale, with 7 and 5 deals respectively and an average RepRisk score of 13.7 and 9.9 respectively.

[insert Table 3]

The mean and median RepRisk scores are always lower in the SDG than in the non-SDG sample, suggesting that the companies that we classified as sustainable have also lower aggregate ESG risk. Interestingly, the difference between the medians of the environmental score E is particularly pronounced, indicating that our SDG deals rank particularly high in terms of environmental sustainability. We performed two-tailed t-tests for the difference in means between the sample of SDG and Non-SDG investments alongside Mood's tests for the difference in medians: although the signs of the statistics indicate a lower risk associated with SDG investments, we found the results to be not statistically significant.⁷ This comparison based on the subsample of listed firms suggests that the SDG flag based on the IRIS+ taxonomy can be considered a proxy for a high ESG score in terms of lower risk. We tentatively assume that the same association between SDG flags and ESG risk could also hold for unlisted companies, so far under the radar screen of ESG rating providers.

We have computed the total number of transactions at the fund level, SDG DEALS, and the corresponding total USD amount, SDG VALUE. We have then collected fund-specific information from Global SWF, a data platform for SWF and state-sponsored pension funds,⁸ the IFSWF, and from the Sovereign Investment Lab. These sources consistently classify SWF according to their primary

⁷ The small size of the SDG sub-samples could be responsible for the limited power of the test (see Cohen, et al. 2003).

⁸ <https://globalswf.com/>

mission: savings, pension, and development funds. We therefore flag funds with a development mandate as STRATEGIC, and use this dummy variable in the empirical test of H1.

[insert Table 4]

Global SWFs publishes the GSR Scoreboard, a tool to analyze governance, sustainability and resilience organizational efforts by SWFs.⁹ The scorecard raises 25 questions: 10 related to Governance, Transparency and Accountability; 10 concerning Sustainability and Responsible Investing; and five on Resilience and Legitimacy. These questions are answered binarily (Yes / No) with equal weight and the results are converted into a percentage scale for each of the funds. We are particularly interested in the GOVERNANCE, and SUSTAINABILITY sub-scores, which allow us to identify funds with more solid governance and stronger managerial independence, and those with full-fledged ESG policies and risk management frameworks in place. These variables will be used in the empirical test of H2 and H3, respectively.¹⁰

We will also use as additional variables the dollar value of individual SWFs' assets under management, AUM, to control for size effects in the scale of SWFs' sustainable investment programs, and an indicator about the sources of funding, COMMODITY, to test any different behavior by SWFs from oil exporting countries in embracing SDGs. Table 4 presents the key data and indicators at the fund level that will be used in the econometric analysis.

3 – Descriptive analysis

Perhaps not surprisingly, we do see an increasing appetite by SWFs to make sustainable investments over time. The growth in SDG deal count from 2010 onward may well have benefitted from the spike in overall deal-making, both in deal count and deal value. In the aftermath of the Global Financial Crisis (GFC), several SWFs made large value-driven investments in alternative assets such as private equity and real estate. After reaching a plateau of around 27 deals a year in the 2012-2016 timeframe, we see the total sustainable deal count (the total number of SDG deals) accelerate to 59 in 2017 and progress strongly to almost 100 in 2020.

We hypothesize that the considerable uptick in 2017 from a low base and the subsequent steady increase from that year onwards in the deal count come from two different but interlinked catalytic

⁹ Global SWF (2022)

¹⁰ Our approach allows to differentiate between ESG corporate disclosure and communications versus actual ESG practice. Indeed, the SUSTAINABILITY indicator derived from the Global SWFs GSR score reflects the first aspect as it captures whether the SWF has disclosed that an ESG risk management or ESG investment policy in place. The actual volume by number of deals and deal values of investments aligned with the SDG captures instead whether SWFs “walk the way they talk”, and by a revealed preference argument can be considered a proxy of one SWF's commitment to sustainable investment. We are grateful to a referee for pointing out the need to clarify this distinction.

global milestones, each in 2015: the adoption by the 193 UN member states of the SDGs themselves in September 2015 and the adoption by 196 parties of the Paris Agreement, a legally binding international treaty on climate change, in December 2015. Institutional investments are carefully planned and considered well ahead of time and closing them can take up to a year. It is therefore plausible that after a certain time lag, during most of 2016, some of the largest and more progressive SWFs began to be sensitized to the importance and urgency of the new global policy frameworks as well as the opportunities afforded by them, and consequently started changing their screening, investment and decision-making processes to align with these new realities.

[Insert figures 1.1 to 1.3]

The total sustainable deal value (the total USD amount of SDG investments) is also keeping pace in these later years. We see a spike in total sustainable deal value in 2017 to around USD 6.3 billion, a brief dip in 2018, and then a steady increase by 2020 back to 2017 levels.

3.1 - Sectoral analysis

When we perform a sectoral analysis across the two decades covered by the database, what immediately stands out is that SWFs' sustainable investments are predominantly in the sectors of healthcare, energy, financial services, and infrastructure. The healthcare sector makes up 44% of the sustainable deal count and 38% of sustainable deal value, making it the leading sector by some distance.¹¹

[Insert figures 2.1 and 2.2]

Energy follows, representing 14% of the SDG deal count and 27% of the deal value, respectively. Financial services and infrastructure vie for third and fourth place, with both 9% in SDG deal count, and 5% and 11% in sustainable deal value. Energy, financial services, and infrastructure are all considered sectors with highly investable business and revenue models that are generally well-tested and understood. Other more niche or nascent investment sectors, with more challenging business and revenue models for mainstream institutional investors, including water, education, agriculture, climate, and biodiversity & ecosystems, individually represent 4% or less.

[Insert figures 3.1 to 3.6]

¹¹ We need to acknowledge that *every* healthcare deal fits within the IRIS+ definition of healthcare (either Access to Quality Healthcare or Nutrition) and that this inclusive bias therefore contributes significantly to the outsized position of the healthcare sector as a recipient of sustainable investments by the SWF community.

Looking at the proportion of the four leading investment sectors in sustainable deals across three different time spans – the pre-GFC years, the GFC itself from 2008-2010, and the post-GFC era – some interesting shifts through the two decades become visible.

Pre-GFC the healthcare sector was even more dominant in terms of sustainable deal value, at a whopping 73%, and sustainable deal count at 57%. Infrastructure followed, with 16% and 23% respectively. However, we should caution that these early years are statistically not very meaningful due to the low SWF activity in sustainable investments in general.

During the GFC SWFs shifted their sustainable investments significantly into infrastructure (45% of deal value, and 29% of deal count) and energy (45% of total deal value and 29% of deal count). The healthcare sector bore the brunt of the re-direction of investment flows and fell to just 3% in sustainable deal value and 22% in deal count during this period. Sustainable financial services received scant attention during these same years as most investment in the industry was targeted toward the rescue of US battered banks.

The probable cause of this shift during the GFC may well have been that in times of severe economic stress, SWFs, by their own design or by the request of their political masters, elect to commit capital to capital-intensive hard assets like infrastructure and energy projects that stimulate the economy and create employment. This allows investors to enjoy predictable long-term cash flows over a long investment horizon.

What happened next may lend credibility to this possible explanation. After the GFC, investment in the infrastructure sector fell precipitously from 45% to just 4% in sustainable deal value, and from 29% to 5% in sustainable deal count, even below pre-GFC levels. Energy experienced a less hefty decline, from 45% to 27% in sustainable deal value, and from 29% to 14% in sustainable deal count. It is plausible that after the investment spike during the GFC in infrastructure projects, the number of available ‘spade-ready’ infrastructure projects had been exhausted. Energy projects specifically, however, have a longer design, engineering, procurement, and construction phase, and hence the ‘rise and fall’ effect may be less pronounced.

[Insert figures 4.1 and 4.2]

The graphs above confirm the leading investment sectors, both by deal count and deal value: overall healthcare is by far the biggest beneficiary of SWFs’ sustainable investments, followed by energy, financial services, and infrastructure.

3.2 – Geographic analysis

Changing our vantage point to a geographic analysis of sustainable investments made by SWFs over the two decades covered, Europe and North America received the largest SDG deal value, with 26%

and 25% respectively, followed by Asia-Pacific with 20%, and Southern Asia with 18%. Middle East, Latin America, and Africa trail with a modest 7%, 3% and 1% respectively.

Interestingly, the deal count shows a slightly different distribution. Here, the lead goes to North America and Southern Asia, both with 24%, followed by Asia Pacific with 21%, and Europe with 18%. Middle East and Africa with a combined 10% and Non-Pacific Asia together with Latin America (with 2% and 1% respectively) close the ranks.

This pattern is not surprising though. Europe and North America are lower-risk OECD economies with many significant and mature public and privately held companies. Europe may well be receiving the largest dollar share of sustainable investments since it is more dialed into sustainability than North America.

MEASA (the Middle East, Africa, and Southern Asia) gets the larger share of deal value (26%), and deal count (34%) due to the contribution of Southern Asia (particularly driven by India and Singapore), while the other two sub-regions fall behind, and spectacularly so. MEASA combines the highest long-term growth potential, thanks to the demographic dividends of Southern Asia, with the most acute socio-economic problems of the less developed nations. We claim that transition investments in the MEASA region by international and domestic SWFs will be a key challenge in the years to come.

[Insert figures 5.1 to 5.4]

Regional data do not show a lot of variances from the overall trends, and hence we leave it unreported here. The healthcare sector shows the largest sustainable deal count in all target regions except for Africa, where energy and infrastructure play the biggest role as investment sectors – this is to be expected in a continent where electrification is still the single largest development need – followed by investments in agriculture and real estate.

When it comes to sustainable deal value, we see the healthcare sector again take the lion's share in Europe (aging population), Latin America (rising middle classes, and fragile healthcare systems), Middle East (rising middle classes, catered to by nascent healthcare systems), and North America (aging population, and healthcare represents a disproportional 19.7% of GDP in 2020¹²). In the Asia-Pacific region too, healthcare takes the runner-up position, after energy and infrastructure in the leading positions, in a region that sees its energy needs double in the next decade due to high economic growth projections.

[Insert figures 5.5 and 5.6]

¹² <https://www.statista.com/statistics/184968/us-health-expenditure-as-percent-of-gdp-since-1960/>

A final noteworthy geographical perspective is to be found in the two graphs above which report the share of SDG investments in domestic vs. foreign deals. Interestingly, deal count, and deal value tell two different stories. By deal count, SWFs seem more prone to make SDG investments at home, which is consistent with a mandate of socio-economic development. By deal value, however, we see the opposite: in most years, and markedly since 2017, the share of SDG investments abroad has outpaced the share made at home. By taking a closer look at transaction data across deal types, we discover that domestic SDG investments are significantly smaller than international ones. Indeed, the mean (median) size of domestic SDG deals is USD 54 (21) million, while it rises to USD 100 (34) for SDG investment abroad. A working hypothesis is that this may be attributable to a “firm size” effect. While chasing SDG opportunities at home, SWFs are willing to take an early-stage venture capital approach, by investing in innovative startups with a high potential to generate spillover effects in the local economy. When they invest abroad, SWF pick instead larger, more established, and consequently less risky companies, seeking primarily financial returns rather than impact.

3.3 – Funds

Another interesting question is whether there is a relationship between the degree to which a SWF makes sustainable investments and the source of a SWF’s funds, whether its origin be commodity-related wealth or non-commodity related wealth?

[insert figures 6.1 and 6.2]

The above graph shows that over the past five years, both commodity SWFs and non-commodity SWFs have begun to make more sustainable investments, both in terms of deal count and deal value.

[insert figures 7.1 to 7.4]

In terms of sectoral investment focus, the two types of funds behave largely the same, with a strong focus generally on the healthcare, energy, infrastructure, and climate sectors, albeit that the non-commodity SWFs relatively invest more in healthcare (45% of deal value) and relatively less in energy (22%) compared to their commodity peers (27% for healthcare, and 35% for energy). The larger value of investments made by the commodity SWFs in energy and climate (together representing 44% of deal value), relative to their non-commodity peers (23%), would suggest there is a focus on diversifying their portfolios into clean and renewable energy away from the hydrocarbons that predominantly form the source of their wealth.

When we disaggregate the data further down to the level of individual SWFs, we see some sustainable investing champions in the field emerge (see Appendix).

The two generally forward-looking Singaporean SWFs, GIC Pte Ltd. (GIC) and Temasek Holdings Inc. (Temasek) lead the ranking with USD 11.6 billion (7% of their total deal value), spread over 86 deals (12% of their total deal count), and USD 9.7 billion (9% of deal value), distributed over 213 deals (26% of their deal count), respectively.

There are other noteworthy players in this echelon. Qatar Investment Authority invested more than USD 8 billion (6% of total deal value) in SDG investments spread over 28 deals (10% of deal count), whereas Mubadala Investment Corporation PJSC invested almost USD 6 billion (5% of total deal value) across 50 deals (15% of total deal count). China Investment Corporation (CIC) invested USD 3.8 billion (2% of total deal value) across 21 deals (8% of total deal count), and Abu Dhabi Investment Authority (ADIA) is not far behind, with USD 3.2 billion in SDG deals (6% of total deal value) invested across 19 deals (11% of deal count).

The league tables would thus be led by the largest Middle Eastern SWFs, the Singaporean, and Chinese SWFs.

In the next echelon we find three more SWFs investing at least USD 1 billion in the aggregate in SDG deals over the period. Khazanah Nasional Bhd of Malaysia invested USD 2.2 billion (14% of total deal value) across 33 deals (30% of deal count). The New Zealand Superannuation fund represented USD 1.3 billion of investments (45% of deal value) in 12 deals (26% of their deal count), and, last but not least in this category, the quickly growing Saudi Public Investment Fund (PIF) invested USD 1.1 billion (2% of total deal value) in eight deals (20% of total deal count).

Another interesting way of looking at this data is the prevalence of sustainable investing as applied to investment decisions (expressed as a percentage of deal value and deal count) in some select SWFs, suggesting a more consistent integration of sustainability considerations in their investment operations. For example, 52% of Bahrain Mumtalakat Holding Company's deal value was sustainability-driven, representing a total of USD 215 million across five investments. The New Zealand Superannuation Fund, which, as highlighted earlier, has developed a sophisticated strategy against climate change, had a sustainability-driven deal value of 45%, representing USD 1.3 billion invested in 12 deals.

[insert figures 8.1 and 8.2]

Finally, taking a closer look at the target sectors that the top five sustainability-driven SWFs – GIC, Temasek, QIA, Mubadala and CIC – invested in, the healthcare sector is the predominant target of investments, in terms of deal count (ranging from 31% to 53%), for all five, invariably followed by a combination of energy, financial services and infrastructure. All four sectors taken together typically make up around three quarters of the total deal count.

The deal value analysis largely reinforces, with some exceptions, the dominance of the healthcare as a target investment sector, making up 41% of deal value (or USD 4.7 billion) for GIC, 41% (or USD 3.4 billion) for QIA and a whopping 61% (or USD 5.9 billion) for Temasek. This is also consistent with

the league table of sustainable investments where healthcare dominates the largest six investments made (not taking into account the winsorization): Temasek invested \$3.7 billion in Bayer AG in 2018, and USD 1.8 billion in US healthcare firm Global Healthcare Exchange in 2017, while GIC invested nearly USD 3 billion in Allergan of Ireland in 2017 and USD 2.5 billion Multiplan of the US in 2016. Meanwhile, QIA invested USD 2.6 billion in British firm Four Seasons Healthcare.

Healthcare is not always the predominant sector: 65% (or USD 3.9 billion) of Mubadala's deal value was driven by the energy sector, with a notable investment in 2009 of almost USD 1 billion in London Array, an offshore wind farm. The other exception to the dominance of healthcare in terms of deal value was CIC. It invested 64% of its total deal value (or USD 2.4 billion) in energy, led by a USD 1.2 billion investment in Singapore-based Equis Energy Developments Pte Ltd in 2018, and a relatively modest 8% (or USD 316 million) in nine smaller healthcare deals. The Chinese SWF orientation toward energy may come from Asia's concern about continuous energy security against the backdrop of fast-growing economies and the associated voracious energy demand.

4 – Empirical analysis

In this section, we present the results of our empirical test of the theoretical hypotheses stated in section 2. Some caveats are in order. We do not have available company-specific data for most target firms of SWF investments, our sample being mainly composed of international unlisted firms for which comprehensive balance sheet data are not available. Given this data limitation, we have carried out a cross-sectional empirical analysis of the determinants of SDG investments using the 33 SWFs as the unit of analysis. The small sample size and the limited availability of control variables at the fund affect the explanatory power of our tests. Given this possibility, we admit that we are estimating conditional expectations, and suggest caution to the reader in the causal interpretation of our reported coefficients.

Table 5 presents the results of our regression analyses where the dependent variable is the total number of SDG deals. In all estimated models, we control for size effects by including the dollar value of an individual fund's asset under management. Clearly, larger funds have more investment capacity, and this could simply influence the extent of their investment programs in line with the SDGs.

[insert table 5]

Our empirical results suggest that stated SWF's mission is not a critical driver of sustainable investing. The coefficient of the dummy variable STRATEGIC, flagging funds with an explicit developmental mandate and a concentration of domestic assets, is positive but never statistically significant. Indeed, in the same category we find extremely active funds such as Singapore's Temasek and Ireland's ISIF, and SWFs that are exclusively engaged in conventional, non-SDG investing. Indeed, 6 out of the 10 funds that do not report a single SDG deal are classified as strategic.

We find instead a strong and statistically significant relation between the SDG deals and the aggregate GSR score, a measure of the overall transparency, accountability, and governance of the SWF. This result suggests that the institutional and organizational structure of the fund can play a role in the execution of a more consistent program of SDG deals. However, the GSR score lumps together all contributing factors to a broadly defined SWF accountability across multiple dimensions. In order to run a more rigorous test of our theoretical hypotheses, we will use the GSR score's individual pillars.

The GOVERNANCE score is a dependable proxy of the actual SWF governance, including also information about the degree of independence granted to fund managers with respect to their political leadership. We do not find, however, any robust relation between SWF governance and SDG investing. The same variable is used as a regressor in the estimation of the number of foreign SDG deals, that allows for a more precise test of H2. According to our theoretical framework, "politicized" funds should be more constrained to pursue sustainable development abroad with respect to funds with a more solid governance framework shielding them from political interference. The estimated coefficient in both models (3 and 6) with different dependent variables is positive, but never significant.

We bring to the data our hypothesis H3 on the role of full-fledged ESG policies in place, measured by the SUSTAINABILITY pillar of the GSR score. The estimated coefficient of the variable is economically and statistically significant at conventional levels. A standard deviation increase in the ESG score produces on average 17 additional SDG investments. SWF stating explicitly their ESG considerations and putting in place solid ESG risk management frameworks are more engaged in sustainable investing, at home and abroad.

To summarize, the empirical results shown so far do not provide support to H1 and H2, the mission and governance propositions, while are consistent with H3, identifying the presence of ESG policies in place as a predictor of a more intense SDG deal making.

Deal counts are certainly valuable indicators of the extent of SWFs' sustainable investment programs, but a more comprehensive picture is provided by the actual dollar value of these investments. The variable SDG VALUE captures the actual scale of these transactions, which is obviously determined by the dry powder SWFs have available for investments. In Table 6, we present the results of our regressions where the dependent variable is SDG VALUE suitably scaled by individual SWF's AUM.

For the sake of symmetry, we run the same models of Table 5, adding the dummy COMMODITY as control variable. The estimated coefficients for the (scaled) value of SWG investments presented in Table 6 are consistent with the analysis on the number of deals. Again, we do not find any systematic evidence supporting SWF mission and governance. The coefficient of the aggregate GSR score still confirmed positive, even if not statistically significant. The SUSTAINABILITY sub-score is again positive and significant at conventional level, corroborating previous evidence about the role of ESG policies as a driver of SDG investments by funds.

[insert table 6]

As a final empirical test, we carry out a preliminary analysis on the effects of SWF investment on the ESG performance of target firms.¹³ As we mentioned in Section 2, the SWF as shareholders can impact the ESG behavior of portfolio companies in several conflicting ways. On the one hand, state ownership and control may provide long-term stewardship towards sustainability goals and improve ESG performance in the environmental and social dimension. On the other hand, SWFs as shareholders can negatively impact the corporate governance of investee firms, exacerbating agency costs and managerial slack by failing to provide the benefits associated with monitoring and strategic oversight by institutional investors. Solving these conflicting views is primarily an empirical issue that previous analyses have tried to address. Liang & Renneboog (2020) could not find any systematic impact on the aggregate ESG ratings of invested firms. However, as already pointed out, these measures lump together different dimensions of the sustainability footprint of firms whereas channels and outcome may differ substantially across themes. Indeed, Chen et al. (2022a) have documented that SWF minority ownership is material in the deterioration of the corporate governance of investee firms, suggesting passivity as a possible channel.

The granular data from our source RepRisk allows us to track precisely the evolution of ESG performance at the aggregate level and across E (environmental), S (social), and G (governance) pillars. We thus compute the difference between the ESG performance before and after the investment by SWFs using different time windows, computing averages for 1, 2, and 3 years pre/post acquisition for the subsamples of SDG and non-SDG firms.

Results are presented in Table 7 and summarized in Figure 9. We report a progressive deterioration of total ESG performance, which tends to consolidate in absolute value and statistical significance in the longer time windows. The difference in means is largest and most significantly different from zero in the 3-years' time window before and after the acquisition and slightly more pronounced in the SDG subsample of target firms.

[insert Table 7]

We then disentangle the total ESG score and unveil possible differences across sustainability pillars. Interestingly, the impact of SWF investment on the environmental performance of firms seems negligible. We report some evolution over time in the data, with an early improvement followed by a decline, but the comparison does not yield any systematic, statistically significant difference in firm

¹³ An interesting research topic would be the analysis of the impact of large-scale SDG investments across asset classes on the overall SWFs' performance, allowing to test whether sustainable investment is associated with concessionary or market returns. We thank an anonymous referee for this comment and leave this to further research due to current data limitations.

behavior before and after the investment. A similar pattern surfaces by analyzing the social dimension, the only exception being the significant deterioration of the SDG sub-sample over the 3 years period.

Interestingly, most of the documented decline in the total ESG score can be attributed to the governance pillar. Indeed, as shown in Figure 9, the exposure to governance risk seems to follow almost a linear trend, worsening in absolute value and becoming more statistically significant as we extend the time horizon to 3 years, where it reaches the maximum. In this respect, the SDG and non-SDG subsamples do not behave differently, even if the deterioration is slightly more pronounced in the latter.

These descriptive statistics do not allow us to draw any causal inference about the negative impact of SWF investment on the corporate governance of target firms. Further analyses should consider the selection issues, endogeneity, and omitted variable bias possibly affecting these preliminary results. However, the observed decline in the G component of the ESG score is a well-established fact, providing some incomplete and preliminary support to H4b.

5 – Policy recommendations

SWFs as universal owners, namely institutional investors with large, globally diversified portfolios, are uniquely placed to foster and hasten the transition mentioned above, and genuinely deliver on the SDG. So far, however, as previously discussed in this article, they have adhered to a strict interpretation of their fiduciary duty, aligning their strategies to purely financial considerations, shunning any other goal that would make them look politically motivated. This approach was enshrined in the Santiago Principles, a voluntary high-level code of conduct that was drafted by the International Working Group of SWFs and endorsed by the International Monetary Fund in 2008. A review of these principles is probably overdue. The first policy recommendation that can be drawn from this paper is therefore the formulation of a “Santiago 2.0” version, led by the International Forum of Sovereign Wealth Funds, where the pursuit of SDGs is explicitly stated as a legitimate goal and as an integral part of their fiduciary duty, catalyzing a broader adoption of sustainable investment practices among private and state-sponsored financial institutions alike.

A second policy recommendation is related to the finding in this paper, corroborating earlier research, that SWF investments in listed and unlisted firms correlate with deterioration in corporate governance in the investee company during SWF ownership. As noted in section 4, the data does not support causation and merits further investigation. A plausible hypothesis is that SWF’s may be more passive than other investors in the realm of governance, since they shy away from being seen to be politically motivated in their monitoring and oversight of investee strategy. This deterioration in governance then results in exacerbating agency costs and managerial complacency, which leads to a previously documented SWF discount in investment performance (Bortolotti et al., 2015). While more analysis is warranted, our policy recommendation is for SWFs to develop internal policies to strike a better balance between meaningfully contributing to investee corporate governance and remaining

apolitical in society at large. Arguably, this balancing act involves trade-offs that currently seem to remain implicit and appear not to be well-thought through yet.

A third and final policy recommendation relates to the role of SWFs in making investments in climate change mitigation and adaptation at scale, or SDG 13. A total of 18 SWFs has so far signed up for the One Planet Sovereign Wealth Fund Coalition, along with several asset managers and private equity firms, under the aegis of the One Planet Summits initiated by President Macron of France. Its founding members were the SWFs of the UAE, Kuwait, Saudi Arabia, Qatar, Norway, and New Zealand. Outputs so far have included an ESG framework, annual ESG reporting, a One Planet Sovereign Wealth Fund Framework, and a Climate Disclosure Guidance for Private Markets. However, actions speak louder than words, and it is not clear if the SWF members of the Coalition have made any more investments in combating climate change, or at least reduced their investments in fossil fuel, than otherwise would have been the case. While momentum is building in climate investments by SWFs since 2018, especially in deal value, much more can be done, and much more is expected of the SWFs. Just as SWFs stepped up with large investments to combat the pandemic, SWFs may be called upon to invest in mitigating and adapting to an even greater global emergency, the climate emergency. A climate investment accord amongst SWFs could provide for meaningful and measurable investment commitments and outcomes.

These three policy recommendations, regarding fiduciary duty, investee corporate governance, and climate investments, would contribute to updating and modernizing the role of SWFs in the global economy, and make them fit-for-purpose for this decade.

6. Conclusions

This article represents the first systematic attempt to quantitatively document the evolution of SWF sustainable investments over the last two decades. Our evidence – albeit purely descriptive – is broadly consistent with the consensus view of SWF as “sustainability laggards”: since the turn of the century they aligned only 16% of their deal count and 7% of their deal value with sustainable development. For those who espouse the normative belief that SWFs should engage deeply in making sustainable investments, these are, in an absolute sense, not overly impressive numbers.

But things are changing. Our data analysis reveals that over the last five years there has been a noticeable uptick in SDG investing by SWFs. From 2018 onwards, we see momentum building in climate and energy, especially in terms of deal value. We also see agriculture come to the fore in 2020, and to a lesser degree, investments in education, as the SWFs appear to slowly but surely extend their investment remit into other long-term investment themes.

While SWFs’ overall engagement in SDGs has been so far quite limited, the efforts displayed in the health industry are truly remarkable. With 249 deals worth almost USD 29 billion (altogether, without taking into account the winsorization), healthcare has been consistently over the period the SDG target

sector of choice. Having backed the R&D efforts of many pharmaceutical firms that eventually developed COVID-19 vaccines, we can conclude that SWFs have played a key role in combating the pandemic.

Geographically, we see the deal value as well as the deal count of sustainable investments affected in MEASA, Europe, North America, and Asia Pacific, in that order. While Europe and North America are attractive lower-risk OECD destinations, MEASA is a highly diverse region, exhibiting both high growth potential and socio-economic and environmental challenges and associated investment opportunities.

As it is often the case in SWF research, aggregate data mask important differences. Drilling further down to the level of individual SWFs, despite the documented reluctance at the industry level, we see a few emerging champions in sustainable investing. QIA, GIC, Temasek, ADIA, CIC and Mubadala have each invested between USD 21.6 billion to USD 3.7 billion (not considering winsorization) aligned with SDGs. The healthcare sector is their predominant target of investments, invariably followed by a combination of energy, financial services, and infrastructure. All four sectors taken together typically make up around three quarters of their total deal count. Some smaller SWFs, such as Bahrain Mumtalakat and the New Zealand Superannuation Fund, report higher percentage of sustainable investments of their total investment activity, suggesting a consistent integration of sustainability in their investment operations.

An interesting question to ask is what will be the future SWFs' stance in sustainable investment. As overarching themes such as climate change mitigation and adaptation and SDG-aligned investing become more and more prevalent in the institutional investment world, one might reasonably expect the SWFs, from their boards to their investment committees and officers, to align their investment approaches more and more with the SDGs.

Our analysis suggests that having solid ESG frameworks in place favors the execution of larger sustainable investment programs, indicating that SWFs 'walk the way they talk' when it comes to responsible investment. Interestingly, several key industry players have recently streamlined their ESG strategies. According to UNCTAD (2022), nearly three out of four reporting SWFs now have an impact investment strategy targeting thematic sectors, such as renewables, or use a specific ESG-related instrument, such as green bonds. We thus predict that this strategic revision will generate a more intense dealmaking by SWFs along the SDGs in the years to come.

More solid ESG policies in place and consequently more ESG-aligned investments are, however, only a necessary condition for driving real change and delivering on the sustainable development agenda. The academic literature to which this paper contributes to has shown that the track record of SWFs' in pushing portfolio firms' ESG performance is quite poor, so another key question to ask is whether "this time will be different", namely whether the next wave of investment will generate meaningful social and environmental impact in the years to come.

Any prediction at this early stage could only be tentative, but we claim that achievements in societal performance of firms can be achieved if SWFs shift their position from passivity and institutional isolation from external pressures toward the acknowledgement of their global responsibilities in sustainable development.

The current multiple crises have painfully shown that neglecting environmental risks exposes both society and the economy to natural disasters, hurting the value of SWF assets and jeopardizing their obligations to their stakeholders. More generally, the realities of climate change, global financial crisis, populist regimes and the pandemic, to name a few phenomena since the turn of the century, have brought the risks of a globally interconnected world into sharper focus, and have highlighted the need for a transition from the conventional model focused on short-term profits, shareholder value, and the dilapidation of natural capital, to a new paradigm in which environmental sustainability, social inclusion and shared prosperity should become central in corporate and financial decision-making.

References

- Andonov, A., Kräussl, R., Rauh, J. (2021) Institutional Investors and Infrastructure Investing, *The Review of Financial Studies*, 34, 3880–3934.
- Arrow, K.J., 1962. Economic welfare and the allocation of resources for invention. *Readings in Industrial Economics*, 609–626.
- Berg, F. J.F. Kölbel, R. Rigobon, (2022) Aggregate Confusion: The Divergence of ESG Ratings, *Review of Finance*, forthcoming.
- Bortolotti, B., Fotak, V., & Loss, G. (2019). Taming Leviathan: Mitigating Political Interference Sovereign Wealth Funds' Public Equity Investments. *Journal of Accounting and Finance*, 19(4).
- Bortolotti, B., Fotak, V., & Megginson, W.L. (2015). The sovereign wealth fund discount: evidence from public equity investments, *Review of Financial Studies*, 28 (11), 2993–3035
- Boubakri, N., El Ghouli, S., Guedhami, O., & Megginson, W. L., (2018) The market value of government ownership. *Journal of Corporate Finance*, 50, 44-65.
- Boubakri, N., Guedhami, O., Kwok, C., Wang H., (2019) Is privatization a socially responsible reform? *Journal of Corporate Finance*, 56, 129–151.
- Chen, G., Wei, B., & Dai, L. (2022a), Can ESG-Responsible Investing Attract Sovereign Wealth Funds' Investments? Evidence from Chinese Listed Firms, *Frontiers in Environmental Science*, June, 1-9.
- Chen, R., El Ghouli S., Guedhami, O., Liu, F. (2022b) The corporate governance consequences of small shareholdings: Evidence from sovereign wealth fund cross-border investments, *Corporate Governance: An International Review*, 1-30.
- Cohen, J., Cohen, P., West, S. G., & Aiken, L. S. (2003). *Applied multiple regression/correlation analysis for the behavioral sciences* (3rd ed.). Mahwah, NJ: Lawrence Erlbaum Associates.
- Dai, L., Song, C., You, Y., & Zhang, W. (2022) Do sovereign wealth funds value ESG engagement? Evidence from target firm's CSR performance, *Finance Research Letters*, 50, 103226.
- Global Impact Investing Network (2021) IRIS+ Thematic Taxonomy, <https://iris.thegiin.org/document/iris-thematic-taxonomy/>
- Global SWF (2022). The GSR Scoreboard: Governance, Sustainability & Resilience of State-Owned Investors, <https://globalswf.com/reports/2022gsr>
- Hentov, E. (2019) How Sovereign asset owners think about ESG, *State Street Global Advisors Policy Insights*, August issue.
- IFSWF (2018) The origin of Santiago Principles: Experiences from the past, guidance for the future, https://www.ifswf.org/sites/default/files/IFSWF_Santiago_Principles_book.pdf
- IFSWF (2020) Mighty oaks from little acorns grow: Sovereign wealth funds' progress on climate change, <https://www.ifswf.org/publication/mighty-oaks-little-acorns-grow-sovereign-wealth-funds%E2%80%99-progress-climate-change>
- IFSWF (2021), Investing for Growth and Prosperity: In Africa sovereign wealth funds focus on G, S and E, https://www.ifswf.org/sites/default/files/IFSWF_Africa_Paper_v2.pdf
- Invesco (2021) Invesco Global Sovereign Asset Management Study, <https://www.invesco.com/igsams/en/home.html#download>
- Kotter, J., & Lel, U. (2011). Friends or foes? Target selection decisions of sovereign wealth funds and their consequences, *Journal of Financial Economics*, 101(2), 360–381.
- Liang, H., & Renneboog, L. (2020). The Global Sustainability Footprint of Sovereign Wealth Funds, *Oxford Review of Economic Policy*, 36, 380–426.
- Lopez, D. (2021). Governance, Sustainability and Resilience efforts of State-Owned Investor, Global SWF, *mimeo*.
- Megginson, W.L., & V. Fotak (2015) Rise of the fiduciary state: A survey of sovereign wealth fund research, *Journal of Economic Surveys*, 29 (4) , pp. 733-778
- Moore, D., & McCabe, G. (2006). Introduction to the practice of statistics (4th ed.). New York: Freeman
- New Zealand Superannuation Fund (2020) The climate change report, <https://www.nzsuperfund.nz/assets/Uploads/NZSF-Climate-Change-Report-2020-Final-v2.pdf>
- UNCTAD (2020), How Public Pension and Sovereign Wealth Funds Mainstream Sustainability: Practices of the frontrunners and a proposed integration framework, United Nations Conference on Trade and Development, https://unctad.org/system/files/official-document/diae2020d3_en.pdf
- UNCTAD (2020), How Public Pension and Sovereign Wealth Funds Mainstream Sustainability: Practices of the frontrunners and a proposed integration framework, United Nations Conference on Trade and Development, https://unctad.org/system/files/official-document/diae2020d3_en.pdf
- Vasudeva, G., Nachum, L., and Say, G. D. (2018). A signaling theory of institutional activism: How Norway's sovereign wealth fund investments affect firms' foreign acquisitions. *Academy of Management Journal*, 61, 1583-1611.

Wurster, S., and Schlosser, S. J. (2021). Sovereign Wealth Funds as Sustainability Instruments? Disclosure of Sustainability Criteria in Worldwide Comparison, *Sustainability* 13, 55–65.

Table 1: Deal SDG classification based on IRIS+ Taxonomy

IRIS+ Category	IRIS+ Theme	Deals	SDG deal value (USD million)
Agriculture	Food Security	9	324
	Smallholder Agriculture	6	127
	Sustainable Agriculture	8	559
Air	Clean Air	-	-
Biodiversity & Ecosystems	Biodiversity & Ecosystem Conservation	24	1,864
Climate	Climate Change Mitigation	18	2,252
	Climate Resilience and Adaptation	-	-
Diversity & Inclusion	Gender Lens	-	-
	Racial Equity	-	-
Education	Access to Quality Education	25	1,823
Employment	Quality Jobs	7	517
Energy	Clean Energy	67	10,017
	Energy Access	4	2,048
	Energy Efficiency	7	1,530
Financial Services	Financial Inclusion	51	2,561
Health	Access to Quality Health Care	247	28,601
	Nutrition	2	250
Infrastructure	Resilient Infrastructure	50	18,875
Land	Natural Resources Conservation	-	-
	Sustainable Land Management	-	-
	Sustainable Forestry	1	626
Oceans and Coastal Zones	Marine Resources Conservation & Management	-	-
Pollution	Pollution Prevention	2	60
Real Estate	Affordable Quality Housing	7	308
	Green buildings	4	43
Waste	Waste Management	12	183
Water	Sustainable Water Resources Management	3	147
	Water, Sanitation, and Hygiene (WASH)	10	736
SDG Deals		564	73,449
Non SDG Deals		2,950	936,260
Missing IRIS+ classification		51	11,734

Table 2: Summary statistics

Deals	Deal value (USDm)	# Available deal values	Average deal value (USDm)	Std. Dev (USDm)	Min. deal value (USDm)	1st Quartile (USDm)	Median (USDm)	3rd Quartile (USDm)	Max deal value (USDm)	
All deals	3,557	998,124	2,625	380	1,356	0	20	89	300	45,000
SDG deals	56	50,131	436	115	276	1.04	10	31	90	2,639
Non-SDG deals	3,001	947,993	2,189	433	1,475	0	25	105	350	45,000

Table 3: Target companies' SDG classification and ESG scores

SDG (IRIS+) categories	Obs.	RepRisk Index	RepRisk Index (E)	RepRisk Index (S)	RepRisk Index (G)
Agriculture	1	21.96	9.34	8.25	4.37
Biodiversity and Ecosystems	1	2.28	0.00	2.28	0.00
Energy	5	9.86	3.56	4.29	2.01
Health	14	9.55	2.22	2.97	4.36
Infrastructure	7	13.68	1.08	4.43	8.16
Water	2	10.06	3.70	3.90	2.46
SDGs (means)	30	10.77	2.44	3.75	4.58
Non-SDG (mean)	225	11.80	2.51	4.11	5.18
SDGs (median)	30	6.59	0.47	2.22	2.11
Non SDG (median)	225	7.21	0.75	2.55	2.85
Total (mean)	255	11.68	2.50	4.07	5.11
Total (median)	255	7.15	0.74	2.41	2.84

Table 4: SWFs' sustainable investment

SWF	Country	Deals	Deal value (USD million)	SDG deals	SDG deal value (USD million)	Funding	Mission	AUM (USD billion)	GSR score	Governance	Sustainability
Abu Dhabi Investment Authority	UAE	181	55,111	20	6,592	Commodity	Savings	726	52	6	4
ADQ Holding Company PJSC	UAE	17	2,184	5	-	Commodity	Savings	-	-	-	-
Mumtalakat Holding Company	Bahrain	16	414	5	215	Commodity	Development	19	44	7	5
Brunei Investment Agency	Brunei	25	1,117	1	-	Commodity	Savings	45	4	2	-
China Investment Corporation	China	278	176,744	21	3,765	Non Commodity	Savings	1,046	60	9	5
Dubai International Financial Centre	UAE	14	2,867	-	-	Commodity	Savings	-	-	-	-
Emirates Investment Authority	UAE	4	6,824	-	-	Commodity	Development	63	12	3	2
Fundo Soberano de Angola	Angola	4	180	-	-	Commodity	Development	5	24	10	5
Future Fund	Australia	57	7,843	10	632	Non Commodity	Savings	150	100	10	9
Government Investment Corporation	Singapore	732	171,800	88	14,578	Non Commodity	Savings	488	60	6	5
Government Pension Fund - Global	Norway	65	18,281	4	18	Commodity	Savings	1,128	96	9	8
Investment Corporation of Dubai	UAE	22	7,130	2	103	Commodity	Development	305	28	7	4
Ireland Strategic Investment Fund	Ireland	56	14,552	19	428	Non Commodity	Development	12	80	9	10
Istithmar	Morocco	2	250	-	-	Non Commodity	Development	13	16	7	10
Kazakhstan National Fund	Kazakhstan	3	406	-	-	Commodity	Stabilization	62	56	7	10
Khazanah Nasional Bhd	Malaysia	109	15,831	33	2,236	Non Commodity	Development	33	48	5	8
Korea Investment Corporation	South Korea	35	4,156	3	61	Non Commodity	Savings	157	60	8	8
Kuwait Investment Authority	Kuwait	122	31,621	10	492	Commodity	Savings	559	36	5	5
Libyan Investment Authority	Libya	53	5,470	6	222	Commodity	Savings	67	4	7	5
Mubadala Investment Company	UAE	343	131,139	51	5,974	Commodity	Development	232	72	9	8
National Social Security Fund	China	40	12,952	-	-	Non Commodity	Pension	376	32	6	2
National Wealth Fund	Russia	2	2,472	-	-	Commodity	Stabilization	174	20	3	1
New Zealand Superannuation Fund	New Zealand	48	3,163	12	1,334	Non Commodity	Savings	31	96	10	9
Oman Investment Authority	Oman	85	5,014	9	405	Commodity	Development	31	40	2	4
Palestine Investment Fund	Palestine	3	60	2	60	Non Commodity	Development	1	48	6	6

Public Investment Fund	Saudi Arabia	42	59,612	8	1,139	Commodity	Development	360	28	5	8
Qatar Investment Authority	Qatar	290	151,463	29	21,533	Commodity	Savings	345	32	5	7
RAK Investment Authority	UAE	4	12	-	-	Commodity	Savings	-	-	-	-
Russian Direct Investment Fund	Russia	50	2,042	8	13	Non Commodity	Development	31	48	3	4
State Capital Investment Corporation	Vietnam	3	95	-	-	Non Commodity	Development	1	24	5	4
State Oil Fund of Azerbaijan	Azerbaijan	34	3,381	3	244	Commodity	Stabilization	43	52	10	6
Temasek Holdings	Singapore	830	116,287	218	13,414	Non Commodity	Development	215	92	9	10
Turkey Wealth Fund	Turkey	11	11,325	-	-	Non Commodity	Development	34	48	6	5

Table 5: SWF SDG deals: OLS regressions

VARIABLES	Dependent variable: SDG deals			Dependent variable: foreign SDG deals		
	(1)	(2)	(3)	(4)	(5)	(6)
Intercept	3.33 (-15.27)	-11.43 (14.92)	-5.37 (22.57)	-14.04 (18.85)	-9.45 (13.05)	-3.81 (19.56)
AUM	0.03 (0.03)	0.00 (0.03)	0.01 (0.03)	0.02 (0.03)	0.00 (0.02)	0.01 (0.02)
Strategic	17.71 (17.43)					
GSR		0.64** (0.28)			0.51** (0.25)	
Governance			3.32 (3.27)			2.50 (2.83)
Sustainability				4.92* (2.74)		
Adj R2	0.022	0.108	0.022	0.052	0.082	0.031
Nobs	30	30	30	30	30	30

Standard errors are reported in parenthesis. ***, **, and * represent 1%, 5%, and 10% statistical significance levels respectively.

Table 6: SWF SDG deal value: OLS regressions

VARIABLES	Dependent variable: SDG value/AuM			Dependent variable: foreign SDG value/AuM		
	(1)	(2)	(3)	(4)	(5)	(6)
Intercept	-0.42 (8.00)	5.36 (11.78)	-6.07 (9.10)	5.76 (6.52)	-1.99 (5.60)	2.00 (8.31)
Strategic				6.13 (8.07)		
Source type	8.67 (8.45)	13.00 (8.27)	8.81 (7.97)	12.69 (8.09)	4.16 (5.92)	7.42 (5.83)
GSR	0.24 (0.16)				0.18 (0.11)	
Governance		0.51 (1.72)				0.47 (1.21)
Sustainability			2.83* (1.46)			
Adj R2	0.100	0.029	0.145		0.087	0.002
Nobs	30	30	30		30	30

Standard errors are reported in parenthesis. ***, **, and * represent 1%, 5%, and 10% statistical significance levels respectively.

Table 7: SWF target firms ESG performance before and after the investment

Panel A – Total RepRisk score

RepRisk Index	Sample	Average before investment	Average after investment	Difference	Obs.	P-value
Total RepRisk (1 year)	SDG	13.12	15.13	-2.01	39	0.50
Total RepRisk (2 years)	SDG	12.65	17.42	-4.77	27	0.17
Total RepRisk (3 years)	SDG	8.83	16.05	-7.22**	24	0.01
Total RepRisk (1 year)	Non-SDG	15.62	17.43	-1.81	284	0.20
Total RepRisk (2 years)	Non-SDG	14.55	18.40	-3.84**	253	0.01
Total RepRisk (3 years)	Non-SDG	14.32	19.75	-5.42***	211	0.00

Panel B – RepRisk score - Environment

RepRisk Index	Sample	Average before investment	Average after investment	Difference	Obs.	P-value
RepRisk Environment (1 year)	SDG	4.07	3.72	0.35	39	0.77
RepRisk Environment(2 years)	SDG	4.37	4.22	0.16	27	0.91
RepRisk Environment (3 years)	SDG	2.87	3.40	-0.52	24	0.65
RepRisk Environment (1 year)	Non-SDG	3.80	3.46	0.34	284	0.50
RepRisk Environment (2 years)	Non-SDG	3.34	3.36	-0.01	253	0.98
RepRisk Environment (3 years)	Non-SDG	3.26	3.54	-0.28	211	0.60

Panel C – RepRisk score - Social

RepRisk Index	Sample	Average before investment	Average after investment	Difference	Obs.	P-value
RepRisk Social (1 year)	SDG	4.86	6.07	-1.22	39	0.39
RepRisk Social(2 years)	SDG	3.99	5.60	-1.61	27	0.26
RepRisk Social (3 years)	SDG	2.46	4.83	-2.37*	24	0.05
RepRisk Social (1 year)	Non-SDG	5.27	5.72	-0.44	284	0.46
RepRisk Social (2 years)	Non-SDG	5.03	5.60	-0.57	253	0.35
RepRisk Social (3 years)	Non-SDG	5.23	5.64	-0.41	211	0.54

Table 7: SWF target firms ESG performance before and after the investment (continued)

Panel D – RepRisk score - Governance

RepRisk Index	Sample	Average before investment	Average after investment	Difference	Obs.	P- value
RepRisk Governance (1 year)	SDG	3.93	4.92	-0.99	39	0.55
RepRisk Governance(2 years)	SDG	3.16	6.90	-3.74*	27	0.07
RepRisk Governance (3 years)	SDG	2.15	7.14	-4.99**	24	0.02
RepRisk Governance (1 year)	Non-SDG	6.07	7.79	-1.72**	284	0.04
RepRisk Governance (2 years)	Non-SDG	5.40	8.86	-3.46***	253	0.00
RepRisk Governance (3 years)	Non-SDG	4.63	9.92	-5.28***	211	0.00

***, **, and * represent 1%, 5%, and 10% statistical significance levels respectively of the two-sided t-test for the difference in means of the RepRisk Index before and after the investment.

Figure 1.1 SWF Investments (Deals)

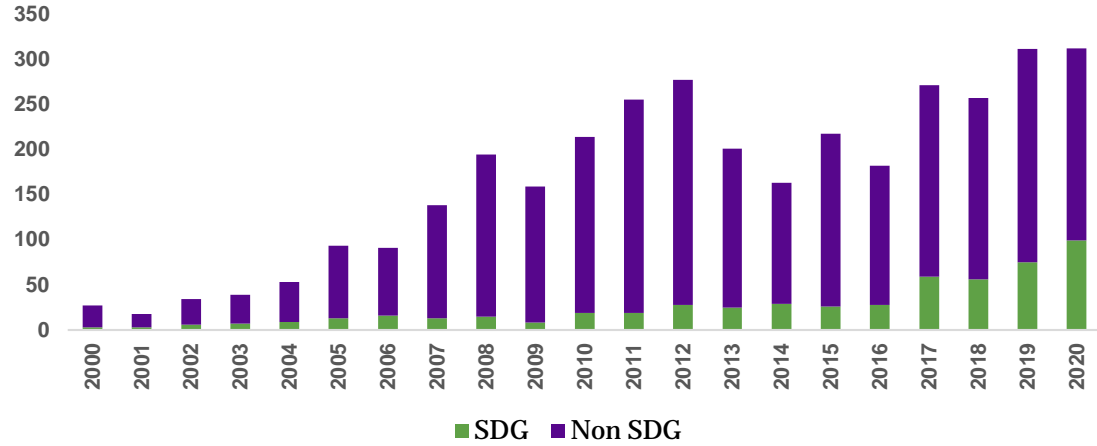


Figure 1.2 SWF Investments (USDm)

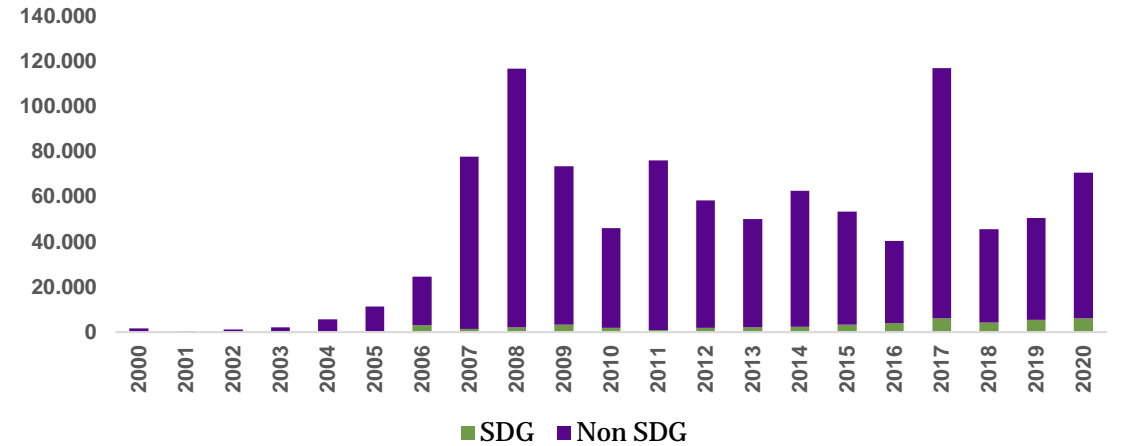


Figure 1.3 SWF SDG Investments

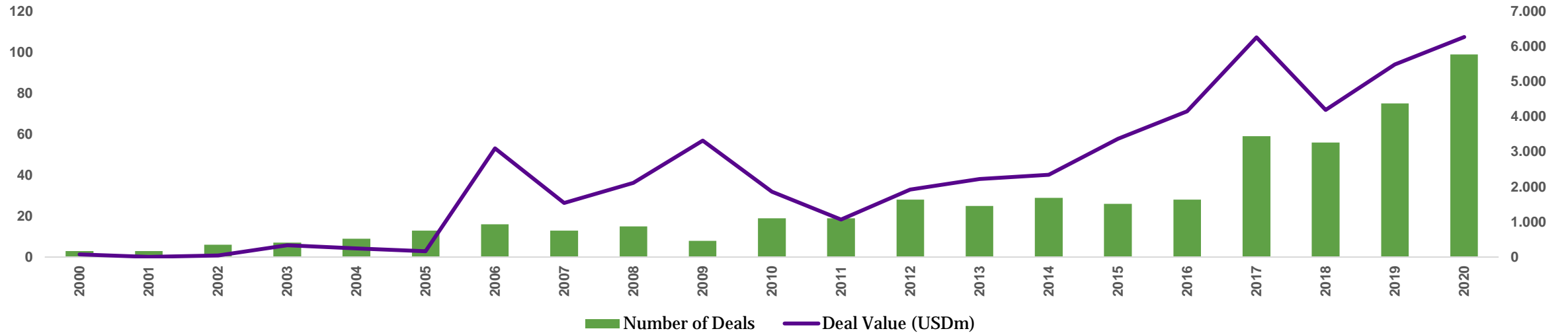


Figure 2.1 SDG Deal Count by IRIS+ Category
2000-2020

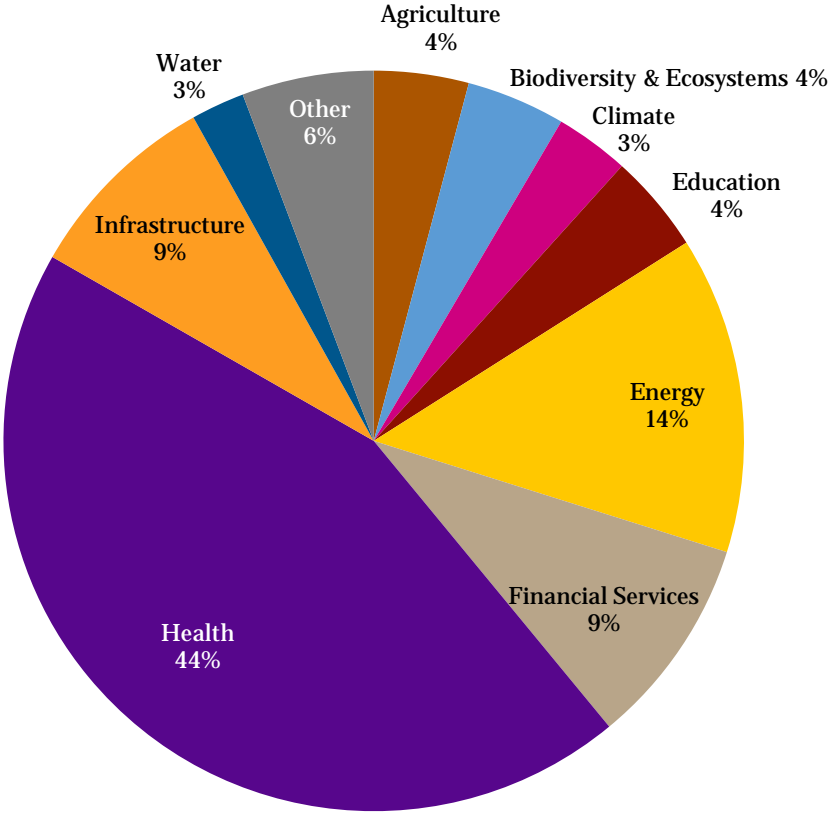


Figure 2.2 SDG Deal Value by IRIS+ Category
2000-2020

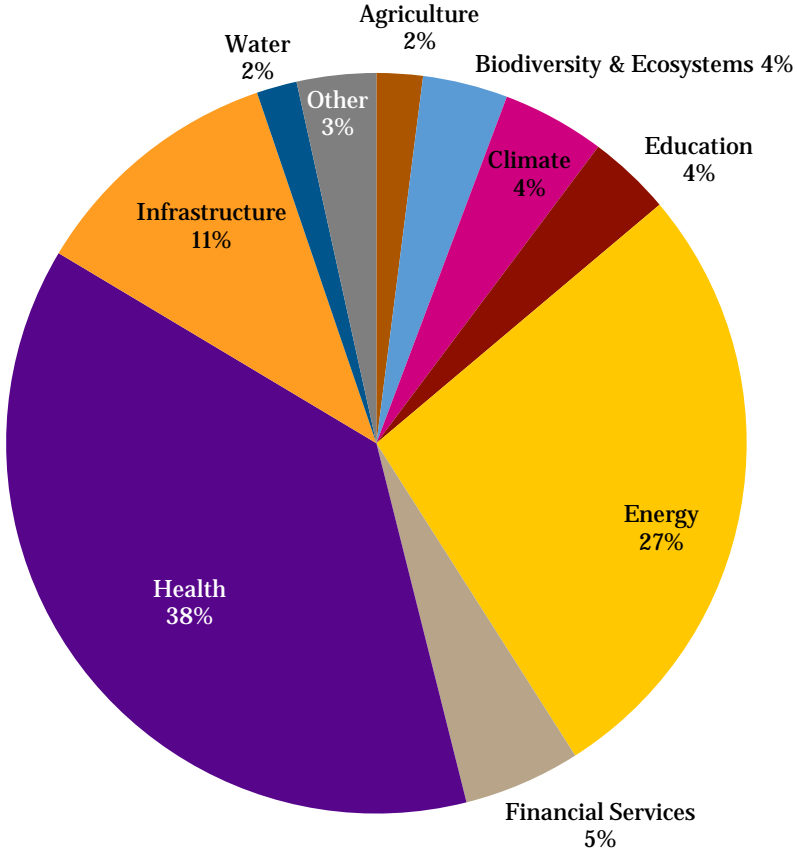


Figure 3.1 SDG Deal Count by Category
Pre-GFC

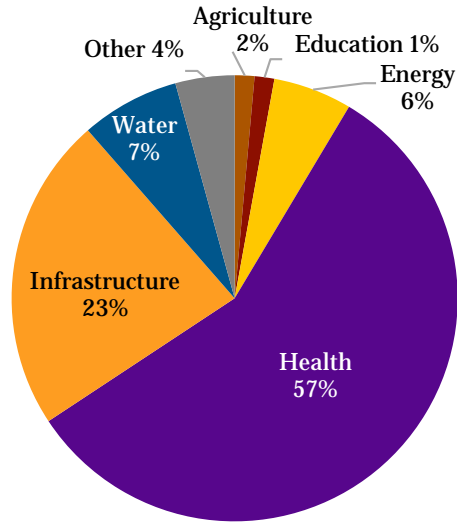


Figure 3.2 SDG Deal Count by Category
2008-2010

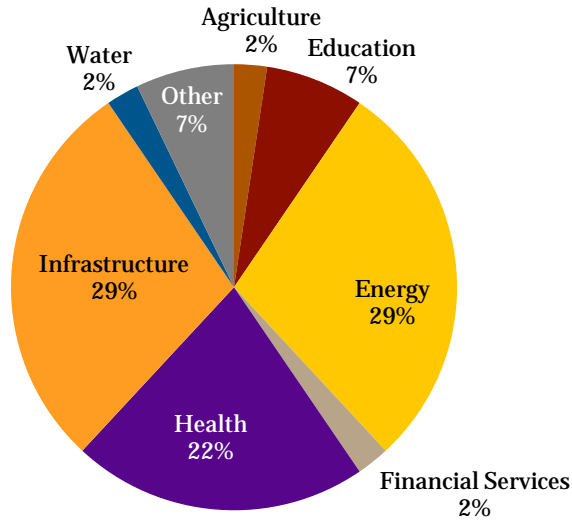


Figure 3.3 SDG Deal Count by Category
Post-GFC

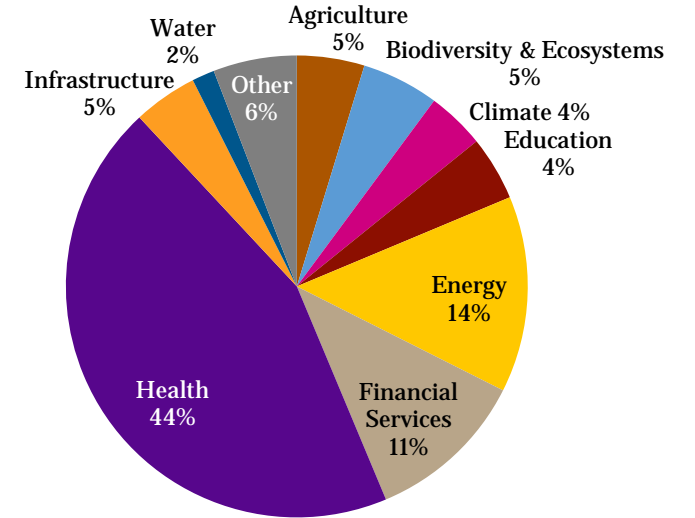


Figure 3.4 SDG Deal Value
Pre-GFC

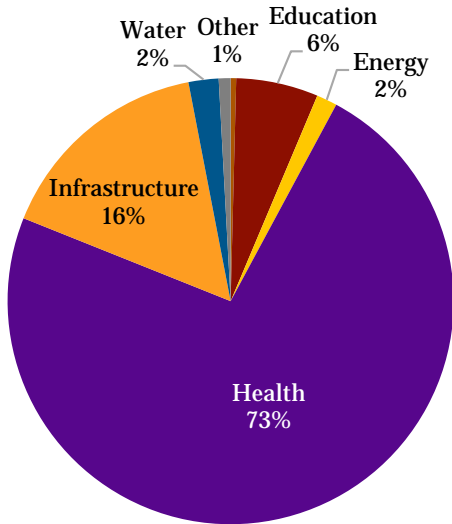


Figure 3.5 SDG Deal Value
2007-2010

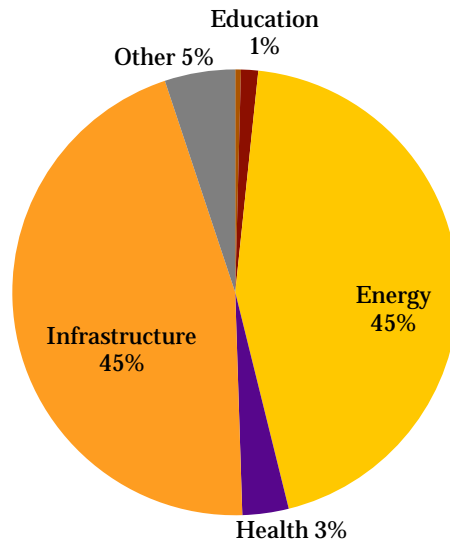


Figure 3.6 SDG Deal Value
Post-GFC

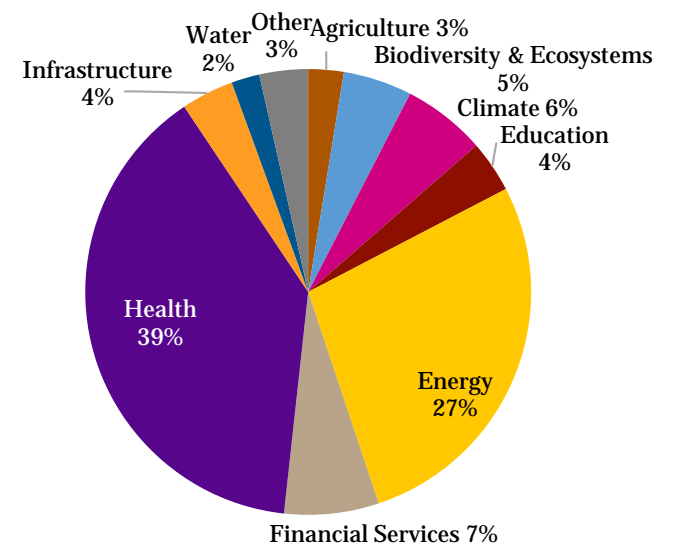


Figure 4.1 IRIS+ Category Ranking (Deals)

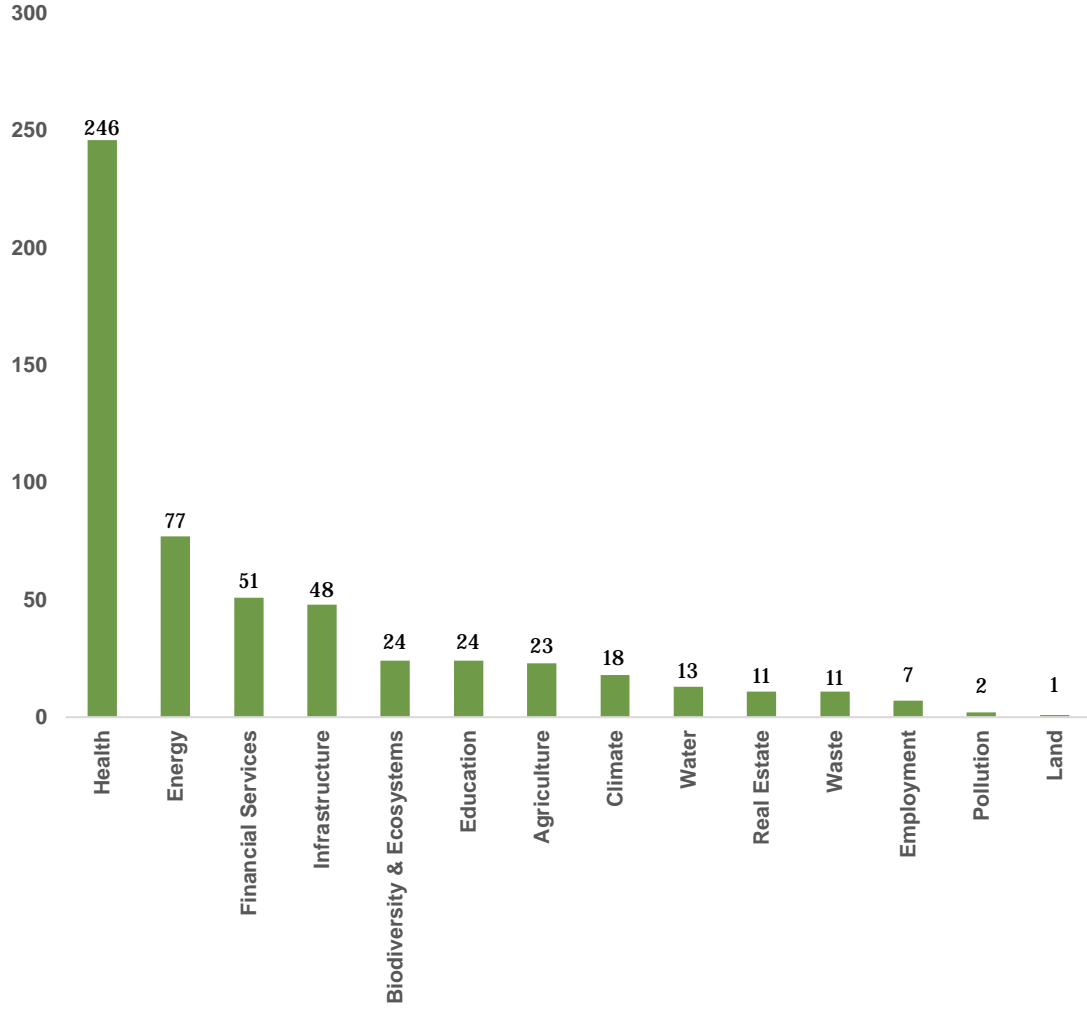


Figure 4.2 IRIS+ Category Ranking (USDm)

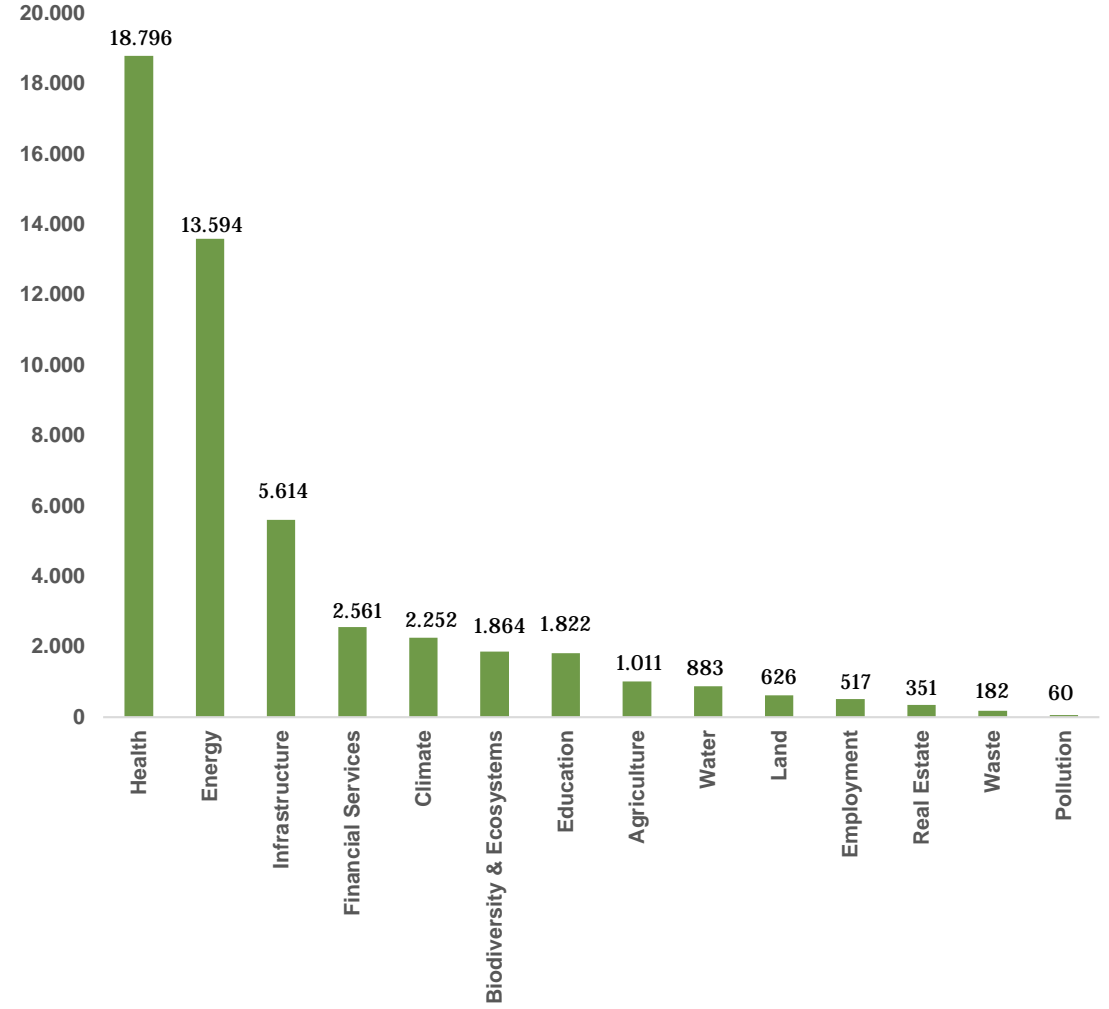


Figure 5.1 SDG Deal Count by Target Region
2000-2020

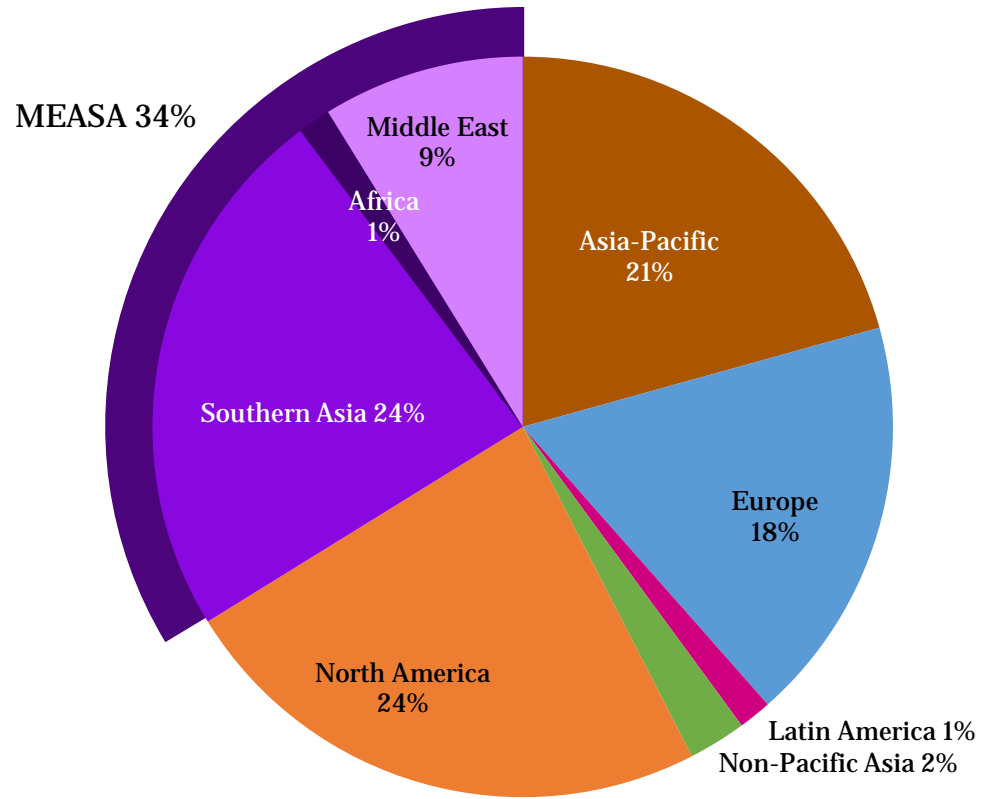


Figure 5.2 SDG Deal Value by Target Region
2000-2020

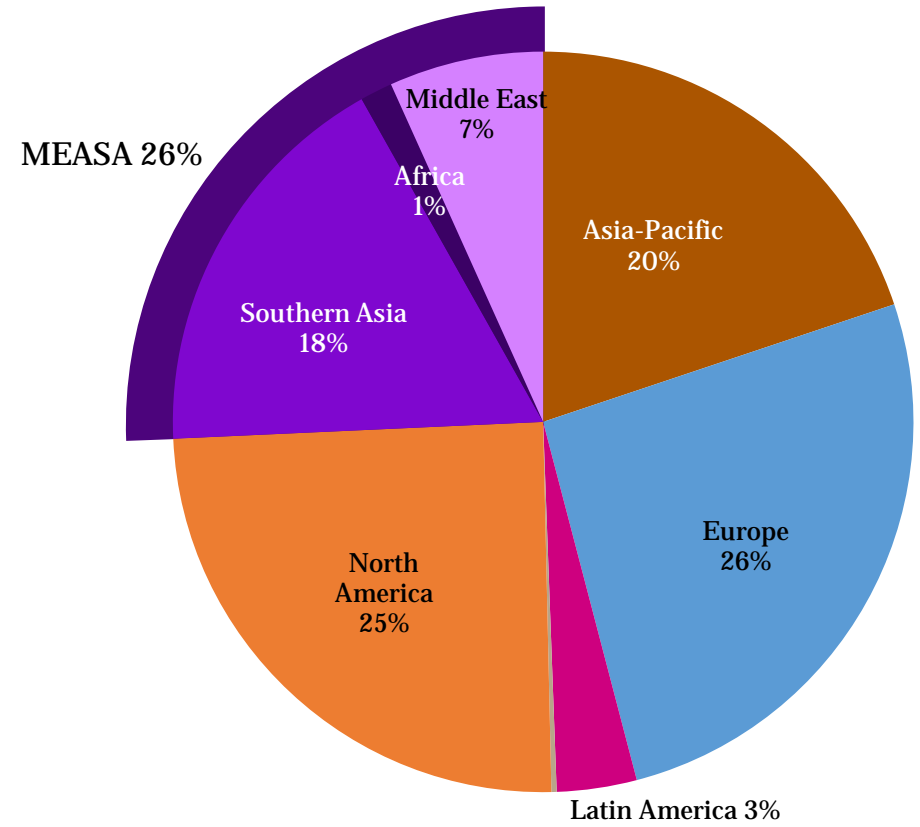


Figure 5.3 SDG Deal Count by Target Region

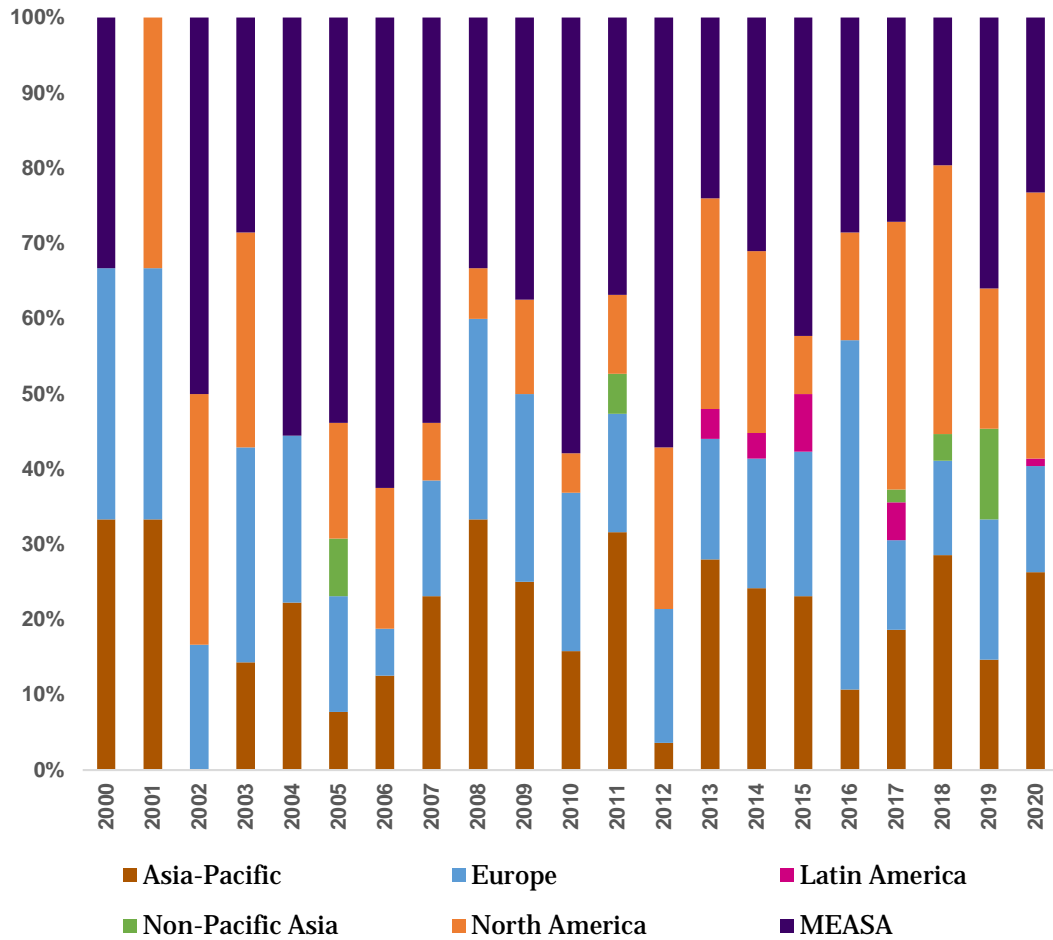


Figure 5.4 SDG Deal Value by Target Region

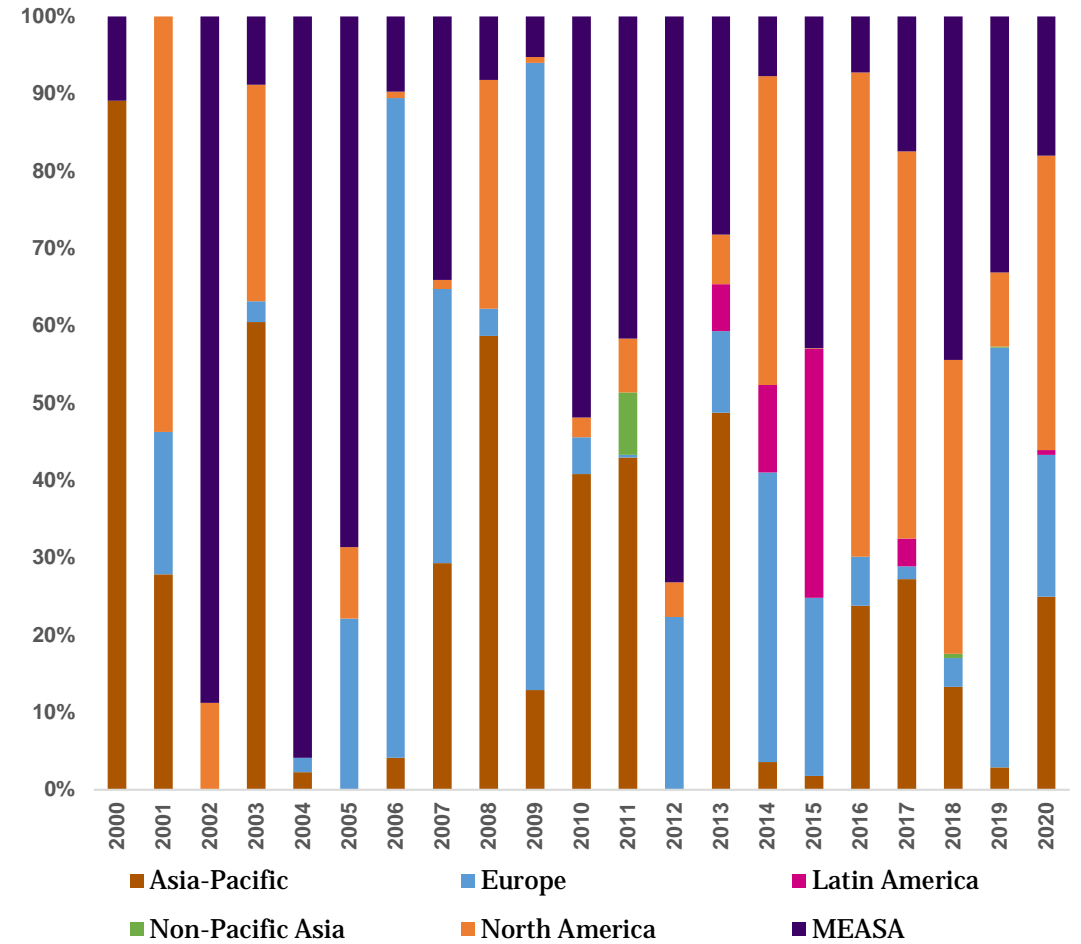


Figure 5.5 SDG Domestic and International Investments (Deals)

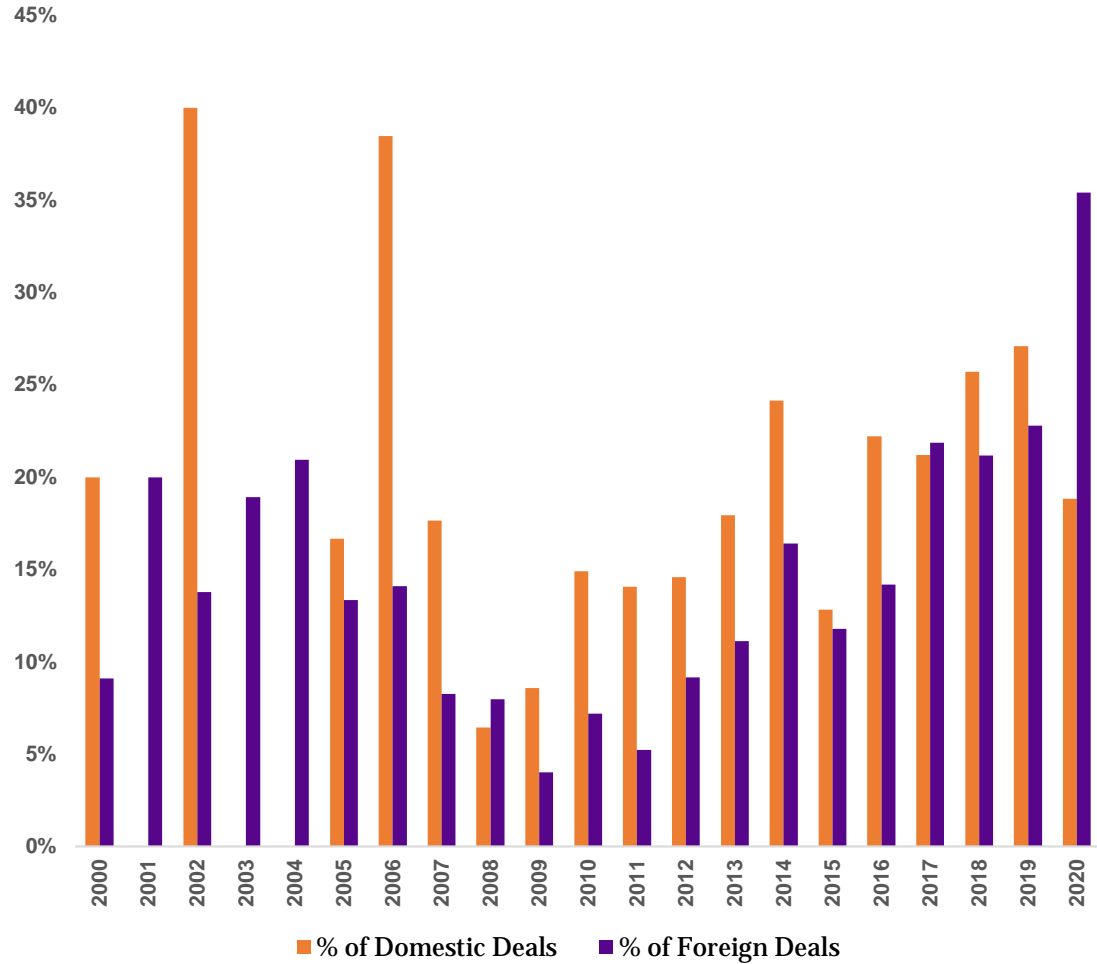


Figure 5.6 SDG Domestic and International Investments (USDm)

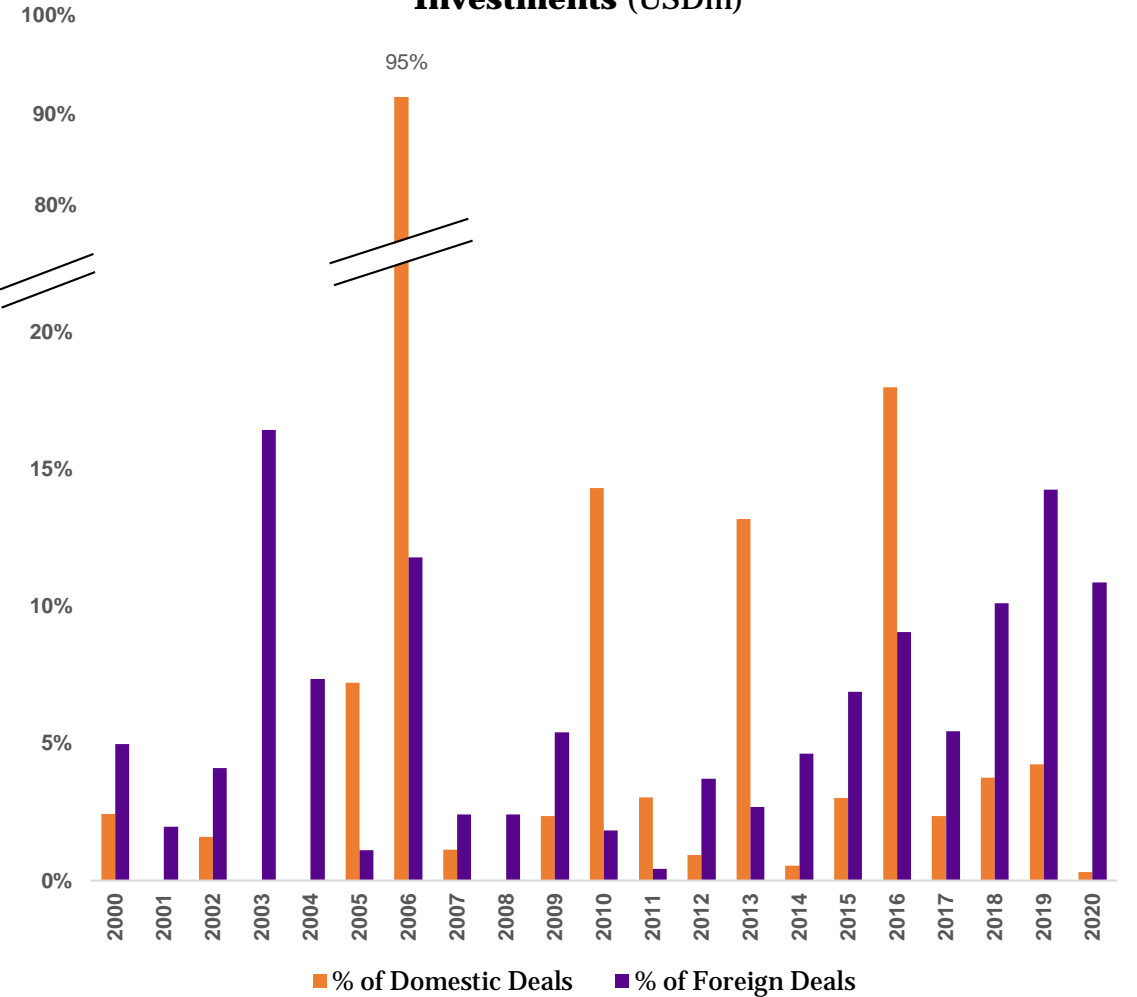


Figure 6.1 SWF Deal Count by Source of Funds (Deals)

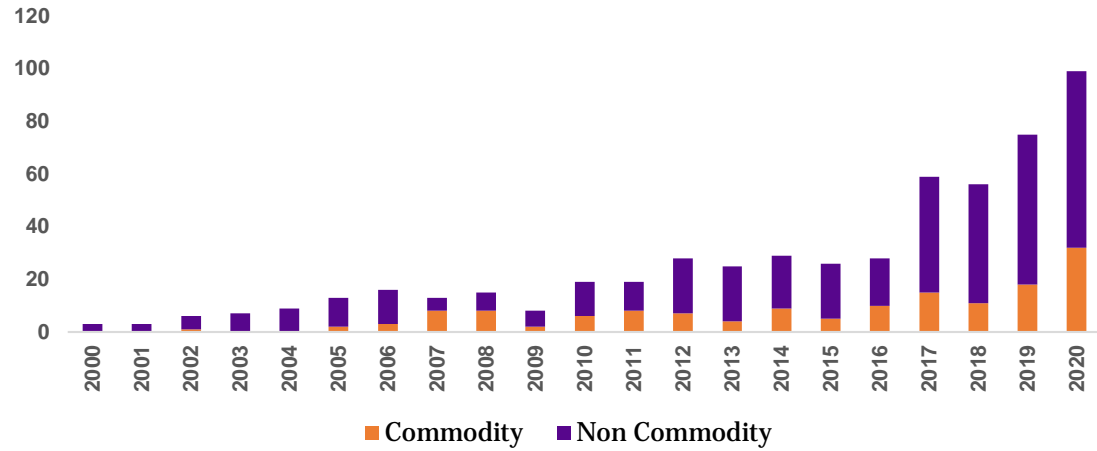


Figure 6.2 SWF Deal Value by Source of Funds (USDm)

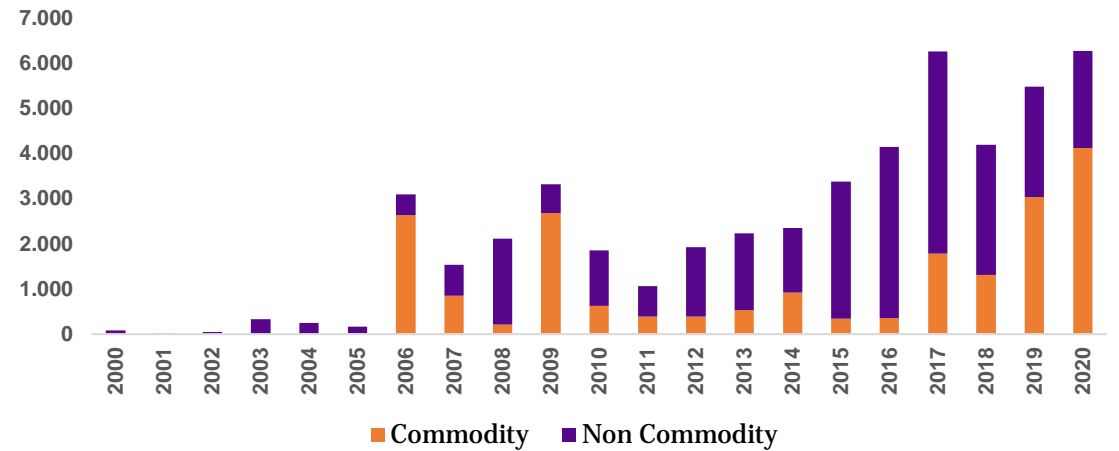


Figure 7.1 Commodity SDG Deal Count

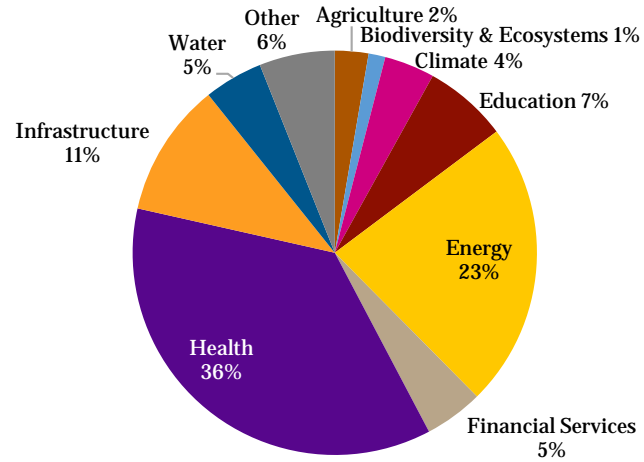


Figure 7.2 Non Commodity SDG Deal Count

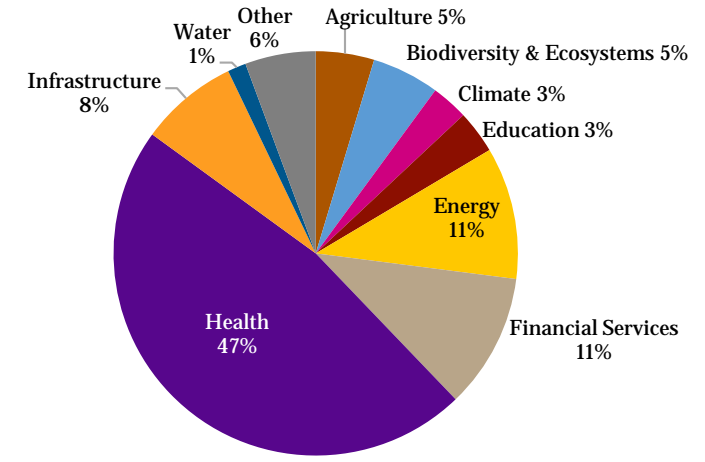


Figure 7.3 Commodity SDG Deal Value

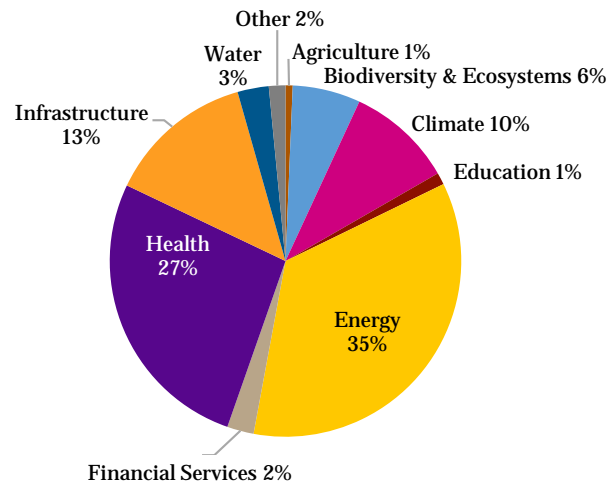


Figure 7.4 Non Commodity SDG Deal Value

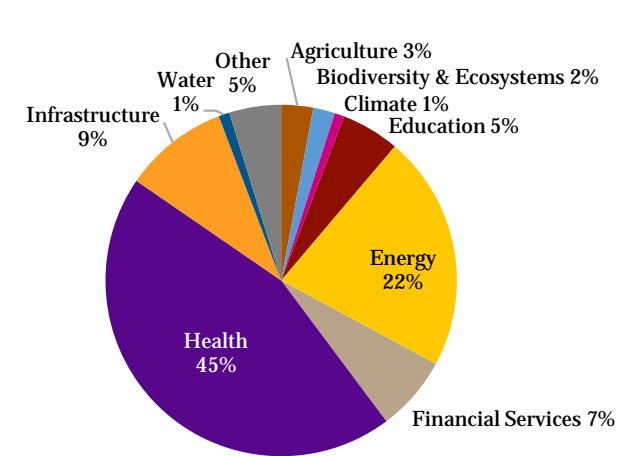


Figure 8.1 Top 10 SWFs
SDG Deal Count by Category

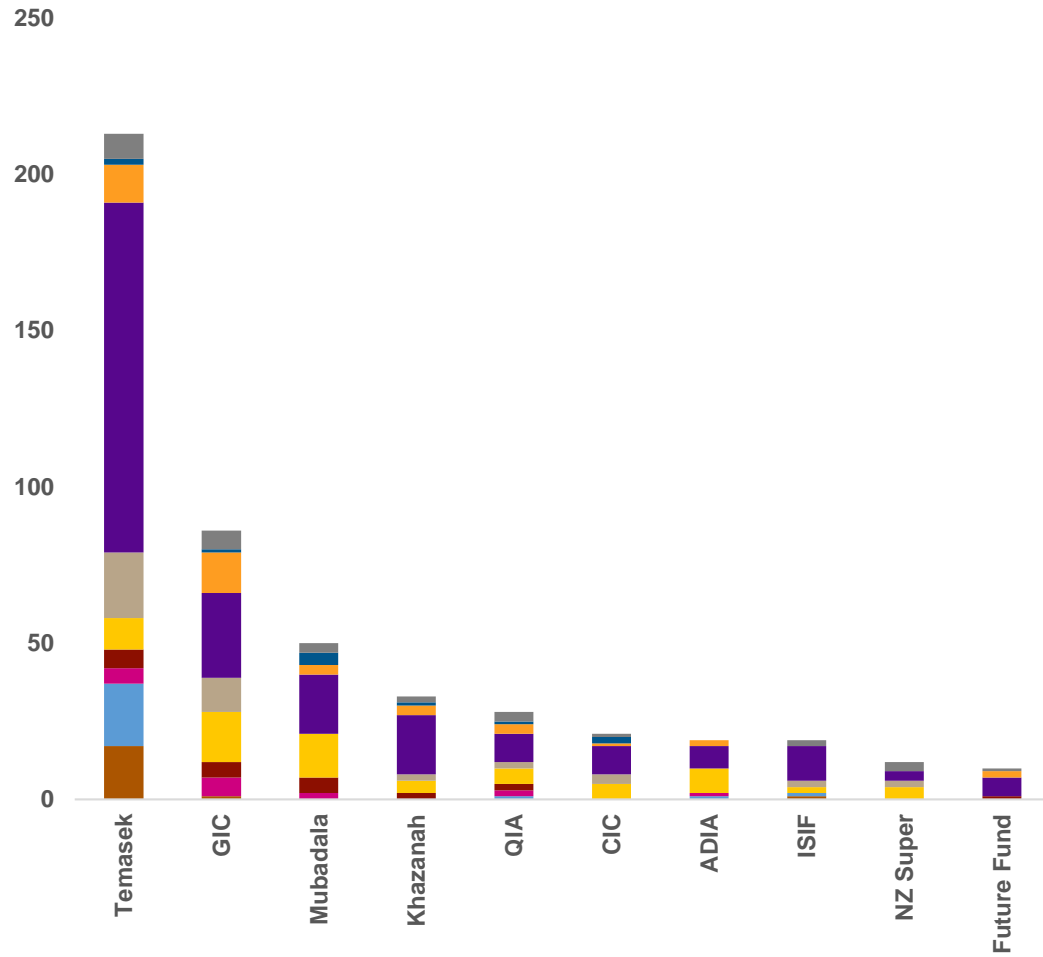
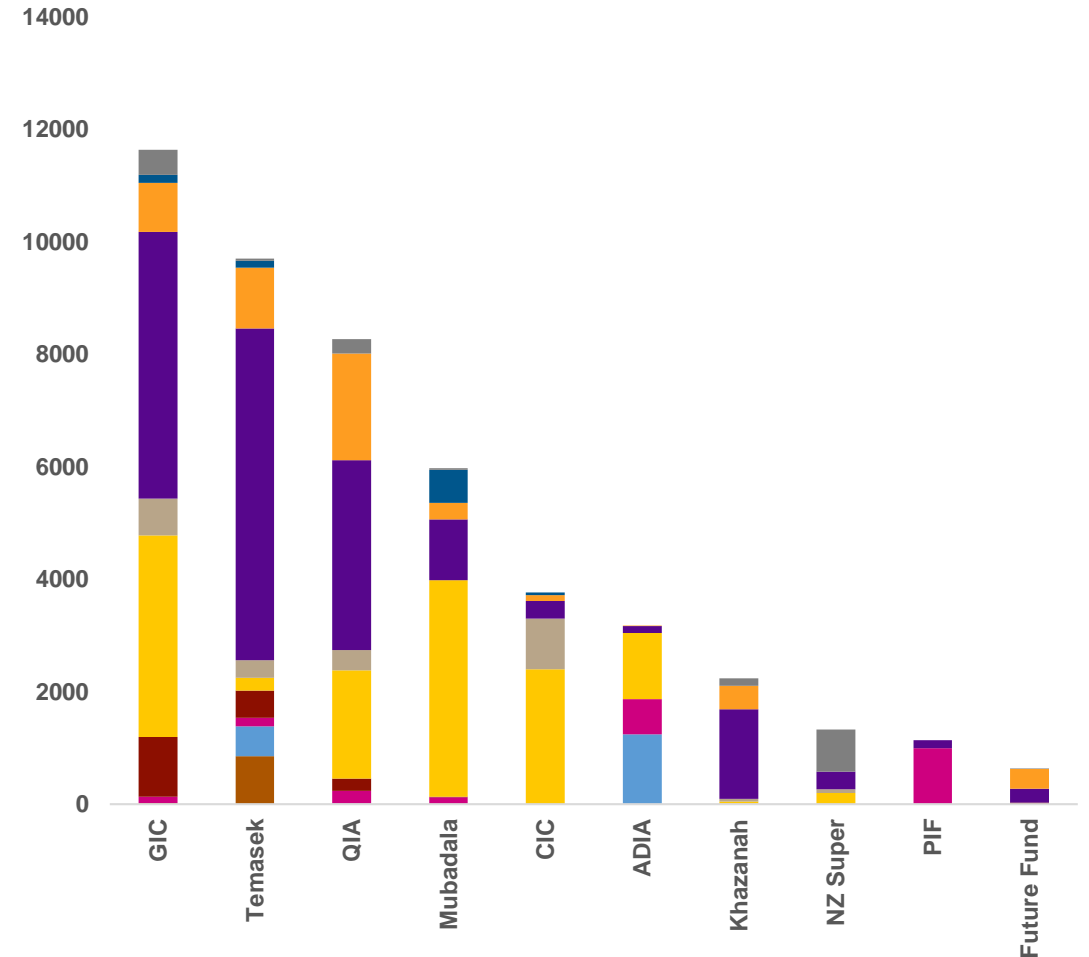


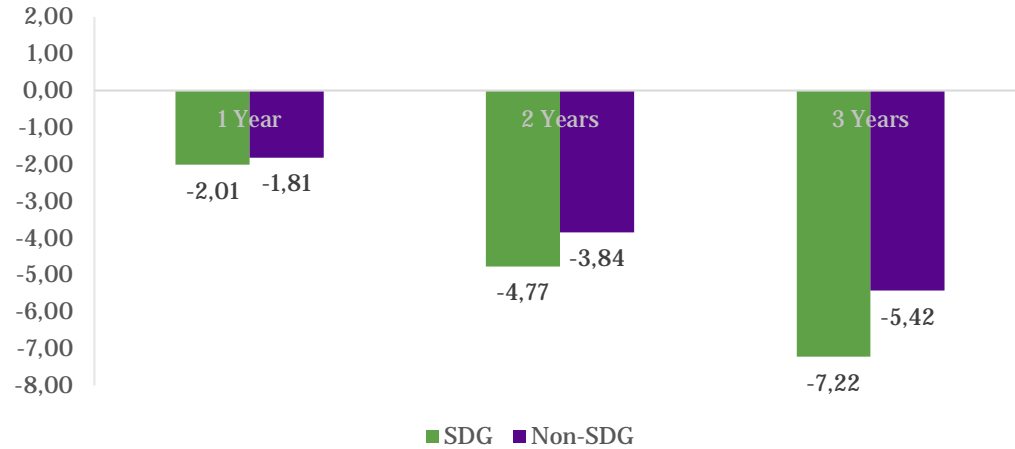
Figure 8.2 Top 10 SWFs
SDG Deal Value by Category (USDm)



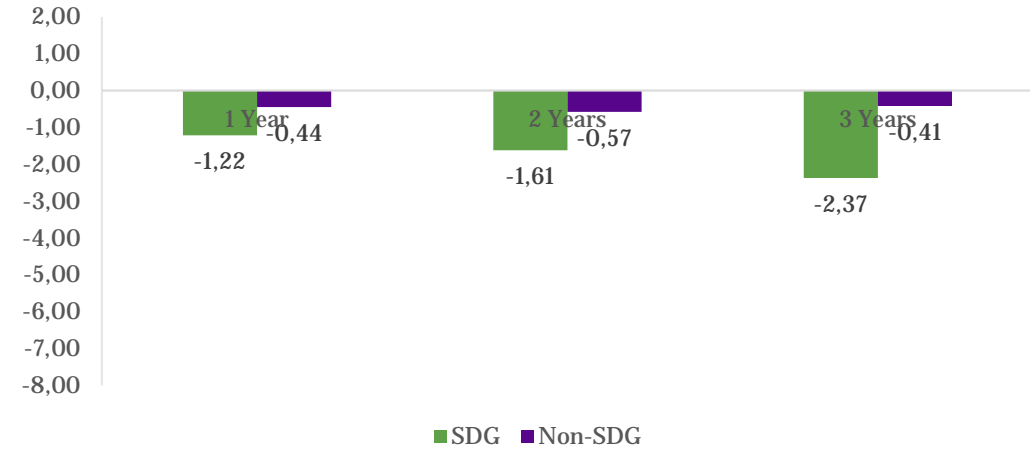
■ Agriculture
 ■ Biodiversity & Ecosystems
 ■ Climate
 ■ Education
 ■ Energy
 ■ Financial Services
 ■ Health
 ■ Infrastructure
 ■ Water
 ■ Other

Figure 9. Pre/post SWF investment difference in ESG/RepRisk scores

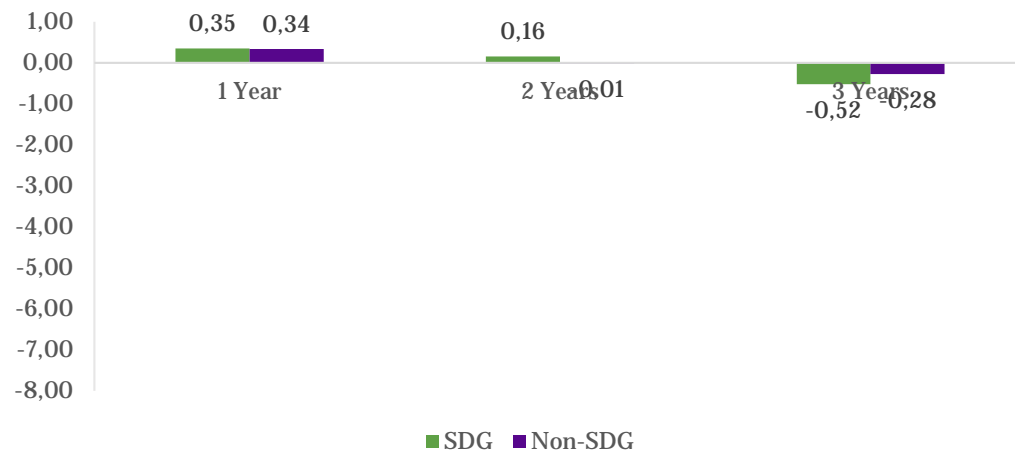
Panel A - Total RepRisk



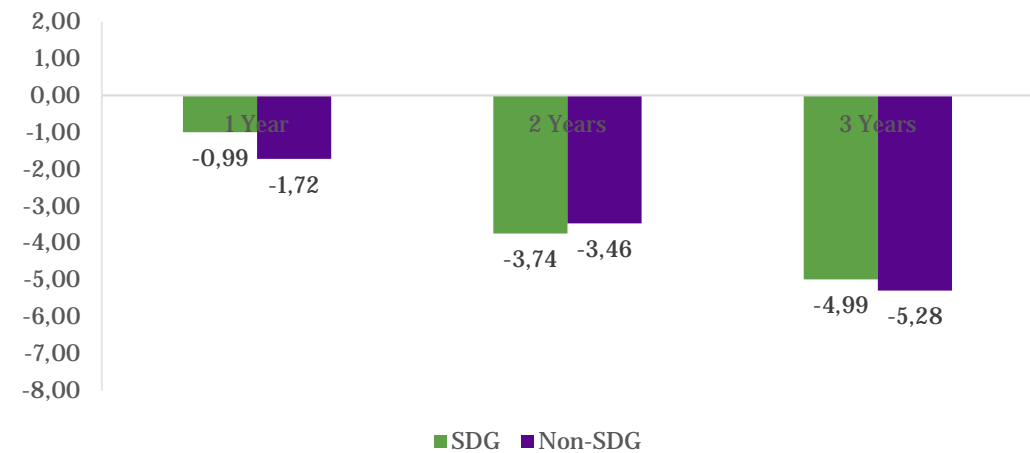
Panel B - Social



Panel C - Environment



Panel D - Governance



Appendix 1: League Table by SWF SDG Deals

SWF	Sector														ESG	Non ESG	% ESG	Total
	Agriculture	Biodiversity & Ecosystems	Climate	Education	Employment	Energy	Financial Services	Health	Infrastructure	Land	Pollution	Real Estate	Waste	Water				
Temasek Holdings Pte Ltd	17	20	5	6	1	10	21	113	13	0	1	3	4	2	216	602	26%	818
GIC Pte Ltd	1	0	6	5	2	17	11	28	13	0	0	2	2	1	88	636	12%	724
Mubadala Investment Company PJSC	0	0	2	6	0	14	0	21	3	0	0	0	3	4	51	284	15%	335
Khazanah Nasional Bhd	0	0	0	2	2	4	2	19	3	0	0	0	0	1	33	76	30%	109
Qatar Investment Authority	0	1	2	2	0	5	2	9	4	0	0	3	0	1	29	256	10%	285
China Investment Corporation	0	0	0	0	1	5	3	9	1	0	0	0	0	2	21	252	8%	273
Abu Dhabi Investment Authority	0	1	1	0	0	8	0	8	2	0	0	0	0	0	20	157	11%	177
Ireland Strategic Investment Fund	1	1	0	0	0	2	2	11	0	0	0	1	1	0	19	35	35%	54
New Zealand Superannuation Fund	0	0	0	0	0	4	2	3	0	1	1	0	1	0	12	34	26%	46
Future Fund	0	0	0	1	1	0	0	6	2	0	0	0	0	0	10	47	18%	57
Kuwait Investment Authority	0	0	0	1	0	1	1	6	0	0	0	0	0	1	10	110	8%	120
Oman Investment Authority	0	0	0	0	0	2	2	3	1	0	0	1	0	0	9	73	11%	82
Public Investment Fund	0	0	1	0	0	2	0	4	0	0	0	0	1	0	8	32	20%	40
Russian Direct Investment Fund	0	1	0	0	0	1	1	5	0	0	0	0	0	0	8	42	16%	50
Libyan Investment Authority	1	0	0	0	0	0	0	0	4	0	0	1	0	0	6	47	11%	53
Bahrain Mumtalakat Holding Company	0	0	0	2	0	0	0	1	1	0	0	0	0	1	5	11	31%	16
ADQ Holding Company PJSC	1	0	0	0	0	1	0	2	0	0	0	0	0	0	4	12	25%	16
Government Pension Fund – Global	0	0	0	0	0	0	1	2	1	0	0	0	0	0	4	61	6%	65
Korea Investment Corporation	0	0	1	0	0	1	0	0	1	0	0	0	0	0	3	29	9%	32
State Oil Fund of the Republic of Azerbaijan	0	0	0	0	0	1	1	0	1	0	0	0	0	0	3	27	10%	30
Investment Corporation of Dubai	2	0	0	0	0	0	0	0	0	0	0	0	0	0	2	20	9%	22
Palestine Investment Fund	0	0	0	0	0	0	2	0	0	0	0	0	0	0	2	1	67%	3
Brunei Investment Agency	0	0	0	0	0	0	0	1	0	0	0	0	0	0	1	23	4%	24
Dubai International Financial Centre	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	14	0%	14
Emirates Investment Authority	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	4	0%	4
Fundo Soberano de Angola	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	4	0%	4
Istithmar	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2	0%	2
Kazakhstan National Fund	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3	0%	3
National Social Security Fund	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	37	0%	37
National Wealth Fund	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2	0%	2
RAK Investment Authority	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	4	0%	4
State Capital Investment Corporation	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2	0%	2
Turkey Wealth Fund	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	11	0%	11
Total	23	24	18	25	7	78	51	251	51	1	2	11	12	13	564	2,950	16%	3,514

Note: Data presented in the chart is not winsorized

Appendix 2: League Table by SWF SDG Deals (USDm)

SWF	Sector														ESG	Non ESG	% ESG	Total
	Agriculture	Biodiversity & Ecosystems	Climate	Education	Employment	Energy	Financial Services	Health	Infrastructure	Land	Pollution	Real Estate	Waste	Water				
Qatar Investment Authority	0	16	229	217	0	1,919	362	3,380	15,150	0	0	260	0	0	21,533	128,930	14%	150,463
GIC Pte Ltd	22	0	110	1,064	375	3,585	659	7,679	877	0	0	36	36	135	14,578	157,028	8%	171,606
Temasek Holdings Pte Ltd	855	529	150	490	10	230	312	9,596	1,080	0	0	3	28	120	13,404	95,883	12%	109,287
Abu Dhabi Investment Authority	0	1,250	625	0	0	1,171	0	3,541	5	0	0	0	0	0	6,592	47,611	12%	54,203
Mubadala Investment Company PJSC	0	0	129	6	0	3,856	0	1,312	566	0	0	0	29	583	5,974	123,580	5%	129,554
China Investment Corporation	0	0	0	0	0	2,405	900	316	100	0	0	0	0	45	3,765	172,564	2%	176,329
Khazanah Nasional Bhd	0	0	0	11	127	35	53	1,591	419	0	0	0	0	0	2,236	13,595	14%	15,831
New Zealand Superannuation Fund	0	0	0	0	0	205	59	319	0	626	60	0	65	0	1,334	1,657	45%	2,992
Public Investment Fund	0	0	1,000	0	0	0	0	139	0	0	0	0	0	0	1,139	58,473	2%	59,612
Future Fund	0	0	0	34	5	0	0	244	348	0	0	0	0	0	632	7,211	8%	7,843
Kuwait Investment Authority	0	0	0	0	0	4	3	486	0	0	0	0	0	0	492	30,967	2%	31,459
Ireland Strategic Investment Fund	0	59	0	0	0	17	20	275	0	0	0	31	26	0	428	14,124	3%	14,552
Oman Investment Authority	0	0	0	0	0	118	24	150	113	0	0	0	0	0	405	4,609	8%	5,014
State Oil Fund of the Republic of Azerbaijan	0	0	0	0	0	50	109	0	86	0	0	0	0	0	244	2,962	8%	3,206
Libyan Investment Authority	30	0	0	0	0	0	0	0	171	0	0	20	0	0	222	5,249	4%	5,470
Bahrain Mumtalakat Holding Company	0	0	0	0	0	0	0	45	170	0	0	0	0	0	215	200	52%	414
Investment Corporation of Dubai	103	0	0	0	0	0	0	0	0	0	0	0	0	0	103	7,027	1%	7,130
Korea Investment Corporation	0	0	10	0	0	1	0	0	50	0	0	0	0	0	61	3,995	2%	4,056
Palestine Investment Fund	0	0	0	0	0	0	60	0	0	0	0	0	0	0	60	0	100%	60
Government Pension Fund - Global	0	0	0	0	0	0	0	13	4	0	0	0	0	0	18	18,264	0%	18,281
Russian Direct Investment Fund	0	9	0	0	0	0	0	5	0	0	0	0	0	0	13	2,029	1%	2,042
ADQ Holding Company PJSC	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,184	0%	2,184
Brunei Investment Agency	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,117	0%	1,117
Dubai International Financial Centre	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,867	0%	2,867
Emirates Investment Authority	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	6,824	0%	6,824
Fundo Soberano de Angola	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	180	0%	180
Istithmar	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	250	0%	250
Kazakhstan National Fund	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	406	0%	406
National Social Security Fund	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	12,571	0%	12,571
National Wealth Fund	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,472	0%	2,472
RAK Investment Authority	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	12	0%	12
State Capital Investment Corporation	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	95	0%	95
Turkey Wealth Fund	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	11,325	0%	11,325
Total	1,011	1,864	2,252	1,823	517	13,594	2,561	29,091	19,140	626	60	351	183	883	73,449	936,260	7%	1,009,709

Note: Data presented in the chart is not winsorized

Table 1: Deal SDG classification based on IRIS+ Taxonomy

IRIS+ Category	IRIS+ Theme	Deals	SDG deal value (USD million)
Agriculture	Food Security	9	324
	Smallholder Agriculture	6	127
	Sustainable Agriculture	8	559
Air	Clean Air	-	-
Biodiversity & Ecosystems	Biodiversity & Ecosystem Conservation	24	1,864
Climate	Climate Change Mitigation	18	2,252
	Climate Resilience and Adaptation	-	-
Diversity & Inclusion	Gender Lens	-	-
	Racial Equity	-	-
Education	Access to Quality Education	25	1,823
Employment	Quality Jobs	7	517
Energy	Clean Energy	67	10,017
	Energy Access	4	2,048
	Energy Efficiency	7	1,530
Financial Services	Financial Inclusion	51	2,561
Health	Access to Quality Health Care	247	28,601
	Nutrition	2	250
Infrastructure	Resilient Infrastructure	50	18,875
Land	Natural Resources Conservation	-	-
	Sustainable Land Management	-	-
	Sustainable Forestry	1	626
Oceans and Coastal Zones	Marine Resources Conservation & Management	-	-
Pollution	Pollution Prevention	2	60
Real Estate	Affordable Quality Housing	7	308
	Green buildings	4	43
Waste	Waste Management	12	183
Water	Sustainable Water Resources Management	3	147
	Water, Sanitation, and Hygiene (WASH)	10	736
SDG Deals		564	73,449
Non SDG Deals		2,950	936,260
Missing IRIS+ classification		51	11,734

Table 2: Summary statistics

Deals	Deal value (USDm)	# Available deal values	Average deal value (USDm)	Std. Dev (USDm)	Min. deal value (USDm)	1st Quartile (USDm)	Median (USDm)	3rd Quartile (USDm)	Max deal value (USDm)	
All deals	3,557	998,124	2,625	380	1,356	0	20	89	300	45,000
SDG deals	56	50,131	436	115	276	1.04	10	31	90	2,639
Non-SDG deals	3,001	947,993	2,189	433	1,475	0	25	105	350	45,000

Table 3: Target companies' SDG classification and ESG scores

SDG (IRIS+) categories	Obs.	RepRisk Index	RepRisk Index (E)	RepRisk Index (S)	RepRisk Index (G)
Agriculture	1	21.96	9.34	8.25	4.37
Biodiversity and Ecosystems	1	2.28	0.00	2.28	0.00
Energy	5	9.86	3.56	4.29	2.01
Health	14	9.55	2.22	2.97	4.36
Infrastructure	7	13.68	1.08	4.43	8.16
Water	2	10.06	3.70	3.90	2.46
SDGs (means)	30	10.77	2.44	3.75	4.58
Non-SDG (mean)	225	11.80	2.51	4.11	5.18
SDGs (median)	30	6.59	0.47	2.22	2.11
Non SDG (median)	225	7.21	0.75	2.55	2.85
Total (mean)	255	11.68	2.50	4.07	5.11
Total (median)	255	7.15	0.74	2.41	2.84

Table 4: SWFs' sustainable investment

SWF	Country	Deals	Deal value (USD million)	SDG deals	SDG deal value (USD million)	Funding	Mission	AUM (USD billion)	GSR score	Governance	Sustainability
Abu Dhabi Investment Authority	UAE	181	55,111	20	6,592	Commodity	Savings	726	52	6	4
ADQ Holding Company PJSC	UAE	17	2,184	5	0	Commodity	Savings	157	-	-	-
Mumtalakat Holding Company	Bahrain	16	414	5	215	Commodity	Development	19	44	7	5
Brunei Investment Agency	Brunei	25	1,117	1	0	Commodity	Savings	45	4	2	-
China Investment Corporation	China	278	176,744	21	3,765	Non Commodity	Savings	1,046	60	9	5
Dubai International Financial Centre	UAE	14	2,867	0	0	Commodity	Savings	-	-	-	-
Emirates Investment Authority	UAE	4	6,824	0	0	Commodity	Development	63	12	3	2
Fundo Soberano de Angola	Angola	4	180	0	0	Commodity	Development	5	24	10	5
Future Fund	Australia	57	7,843	10	632	Non Commodity	Savings	150	100	10	9
Government Investment Corporation	Singapore	732	171,800	88	14,578	Non Commodity	Savings	488	60	6	5
Government Pension Fund - Global	Norway	65	18,281	4	18	Commodity	Savings	1,128	96	9	8
Investment Corporation of Dubai	UAE	22	7,130	2	103	Commodity	Development	305	28	7	4
Ireland Strategic Investment Fund	Ireland	56	14,552	19	428	Non Commodity	Development	12	80	9	10
Istithmar	Morocco	2	250	0	0	Non Commodity	Development	13	16	7	10
Kazakhstan National Fund	Kazakhstan	3	406	0	0	Commodity	Stabilization	62	56	7	10
Khazanah Nasional Bhd	Malaysia	109	15,831	33	2,236	Non Commodity	Development	33	48	5	8
Korea Investment Corporation	South Korea	35	4,156	3	61	Non Commodity	Savings	157	60	8	8
Kuwait Investment Authority	Kuwait	122	31,621	10	492	Commodity	Savings	559	36	5	5
Libyan Investment Authority	Libya	53	5,470	6	222	Commodity	Savings	67	4	7	5
Mubadala Investment Company	UAE	343	131,139	51	5,974	Commodity	Development	232	72	9	8
National Social Security Fund	China	40	12,952	0	0	Non Commodity	Pension	376	32	6	2
National Wealth Fund	Russia	2	2,472	0	0	Commodity	Stabilization	174	20	3	1
New Zealand Superannuation Fund	New Zealand	48	3,163	12	1,334	Non Commodity	Savings	31	96	10	9
Oman Investment Authority	Oman	85	5,014	9	405	Commodity	Development	31	40	2	4
Palestine Investment Fund	Palestine	3	60	2	60	Non Commodity	Development	1	48	6	6

Public Investment Fund	Saudi Arabia	42	59,612	8	1,139	Commodity	Development	360	28	5	8
Qatar Investment Authority	Qatar	290	151,463	29	21,533	Commodity	Savings	345	32	5	7
RAK Investment Authority	UAE	4	12	0	0	Commodity	Savings	-	-	-	-
Russian Direct Investment Fund	Russia	50	2,042	8	13	Non Commodity	Development	31	48	3	4
State Capital Investment Corporation	Vietnam	3	95	0	0	Non Commodity	Development	1	24	5	4
State Oil Fund of Azerbaijan	Azerbaijan	34	3,381	3	244	Commodity	Stabilization	43	52	10	6
Temasek Holdings	Singapore	830	116,287	218	13,414	Non Commodity	Development	215	92	9	10
Turkey Wealth Fund	Turkey	11	11,325	0	0	Non Commodity	Development	34	48	6	5

Table 5: SWF SDG deals: OLS regressions

VARIABLES	Dependent variable: SDG deals			Dependent variable: foreign SDG deals		
	(1)	(2)	(3)	(4)	(5)	(6)
Intercept	3.33 (-15.27)	-11.43 (14.92)	-5.37 (22.57)	-14.04 (18.85)	-9.45 (13.05)	-3.81 (19.56)
AUM	0.03 (0.03)	0.00 (0.03)	0.01 (0.03)	0.02 (0.03)	0.00 (0.02)	0.01 (0.02)
Strategic	17.71 (17.43)					
GSR		0.64** (0.28)			0.51** (0.25)	
Governance			3.32 (3.27)			2.50 (2.83)
Sustainability				4.92* (2.74)		
Adj R2	0.022	0.108	0.022	0.052	0.082	0.031
Nobs	30	30	30	30	30	30

Standard errors are reported in parenthesis. ***, **, and * represent 1%, 5%, and 10% statistical significance levels respectively.

Table 6: SWF SDG deal value: OLS regressions

VARIABLES	Dependent variable: SDG value/AuM			Dependent variable: foreign SDG value/AuM		
	(1)	(2)	(3)	(4)	(5)	(6)
Intercept	-0.42 (8.00)	5.36 (11.78)	-6.07 (9.10)	5.76 (6.52)	-1.99 (5.60)	2.00 (8.31)
Strategic				6.13 (8.07)		
Source type	8.67 (8.45)	13.00 (8.27)	8.81 (7.97)	12.69 (8.09)	4.16 (5.92)	7.42 (5.83)
GSR	0.24 (0.16)				0.18 (0.11)	
Governance		0.51 (1.72)				0.47 (1.21)
Sustainability			2.83* (1.46)			
Adj R2	0.100	0.029	0.145		0.087	0.002
Nobs	30	30	30		30	30

Standard errors are reported in parenthesis. ***, **, and * represent 1%, 5%, and 10% statistical significance levels respectively.

Table 7: SWF target firms ESG performance before and after the investment

Panel A – Total RepRisk score

RepRisk Index	Sample	Average before investment	Average after investment	Difference	Obs.	P-value
Total RepRisk (1 year)	SDG	13.12	15.13	-2.01	39	0.50
Total RepRisk (2 years)	SDG	12.65	17.42	-4.77	27	0.17
Total RepRisk (3 years)	SDG	8.83	16.05	-7.22**	24	0.01
Total RepRisk (1 year)	Non-SDG	15.62	17.43	-1.81	284	0.20
Total RepRisk (2 years)	Non-SDG	14.55	18.40	-3.84**	253	0.01
Total RepRisk (3 years)	Non-SDG	14.32	19.75	-5.42***	211	0.00

Panel B – RepRisk score - Environment

RepRisk Index	Sample	Average before investment	Average after investment	Difference	Obs.	P-value
RepRisk Environment (1 year)	SDG	4.07	3.72	0.35	39	0.77
RepRisk Environment(2 years)	SDG	4.37	4.22	0.16	27	0.91
RepRisk Environment (3 years)	SDG	2.87	3.40	-0.52	24	0.65
RepRisk Environment (1 year)	Non-SDG	3.80	3.46	0.34	284	0.50
RepRisk Environment (2 years)	Non-SDG	3.34	3.36	-0.01	253	0.98
RepRisk Environment (3 years)	Non-SDG	3.26	3.54	-0.28	211	0.60

Panel C – RepRisk score - Social

RepRisk Index	Sample	Average before investment	Average after investment	Difference	Obs.	P-value
RepRisk Social (1 year)	SDG	4.86	6.07	-1.22	39	0.39
RepRisk Social(2 years)	SDG	3.99	5.60	-1.61	27	0.26
RepRisk Social (3 years)	SDG	2.46	4.83	-2.37*	24	0.05
RepRisk Social (1 year)	Non-SDG	5.27	5.72	-0.44	284	0.46
RepRisk Social (2 years)	Non-SDG	5.03	5.60	-0.57	253	0.35
RepRisk Social (3 years)	Non-SDG	5.23	5.64	-0.41	211	0.54

Panel D – RepRisk score - Governance

RepRisk Index	Sample	Average before investment	Average after investment	Difference	Obs.	P-value
RepRisk Governance (1 year)	SDG	3.93	4.92	-0.99	39	0.55
RepRisk Governance(2 years)	SDG	3.16	6.90	-3.74*	27	0.07
RepRisk Governance (3 years)	SDG	2.15	7.14	-4.99**	24	0.02
RepRisk Governance (1 year)	Non-SDG	6.07	7.79	-1.72**	284	0.04
RepRisk Governance (2 years)	Non-SDG	5.40	8.86	-3.46***	253	0.00
RepRisk Governance (3 years)	Non-SDG	4.63	9.92	-5.28***	211	0.00

***, **, and * represent 1%, 5%, and 10% statistical significance levels respectively of the two-sided t-test for the difference in means of the RepRisk Index before and after the investment.